

VAN

A LOGISTICS MAGAZINE SUPPLEMENT

THE ZERO EMISSION VAN PLAN

We get the lowdown from Logistics UK's van expert Denise Beedell

BOUNCING BACK

How refrigerator van company CoolKit overcame adversity

TACKLING THE FINAL FRONTIER IN LOGISTICS

With Webfleet's Beverley Wise



LOGISTICS UK

Spring **2024**

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Shortlisted entrants will be invited to the celebratory awards lunch on 13 September in Birmingham.

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LEX AUTOLEASE





David Wells OBE
Chief Executive, Logistics UK



Welcome

With new rules around decarbonisation changing the way we deliver goods, vans continue to grow in importance in the logistics sector. In fact, looking at the latest statistics, the economy now relies on them more than ever.

The number of vans in the UK increased by 37% between 2012 and 2022, up from around 3.3 million to almost 4.5 million vans on UK roads at the end of 2022. Over 340,000 new vans were registered in 2023 and the latest figures to be released at the end of May are expected to see a continued rise in registrations.

Logistics UK's recent survey shows that van operators' top three priorities are maintaining vehicles, compliance and fleet risk management, and the procurement of vehicles that are more environmentally friendly.

As one of Britain's biggest business groups, Logistics UK is uniquely well placed to help operators with all three of these issues. We offer a broad range of high-quality services and products to help managers of vans ensure their fleets remain safe, legal and compliant.

Recently, Logistics UK joined forces with BVRLA, Recharge UK, the Association of Fleet Professionals (AFP) and The EV Café to create the Zero Emission Van Plan, which launched in Parliament on Tuesday 20 February. We spoke to Denise Beedell, Senior Policy Manager at Logistics UK, to understand more about the initiative. See her insightful interview on page 04.

Daniel Miller, MD of CoolKit, the UK's biggest fridge van operator, shares details about the company's history and tells us about an unwanted 'event' and how they overcame adversity on page 12.

We could not produce a supplement like this without the continued support of our dedicated partners and suppliers – I'd like to thank them for their contribution and unwavering commitment to helping Britain's van operators maintain the highest standards of safety and compliance.

Whether delivering for retailers, hospitals, tradespeople, schools or households, vans have an important role to play in all our lives, and that will continue as the move to a net zero economy gathers momentum.

The future is van.

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Denise Beedell
Senior Policy Manager,
Logistics UK

Launching the

Zero Emission Van Plan

Logistics UK has joined forces with BVRLA, Recharge UK, the Association of Fleet Professionals (AFP) and The EV Café to create the Zero Emission Van Plan, which launched in Parliament on Tuesday 20 February. We spoke to Denise Beedell, Senior Policy Manager at Logistics UK, to understand more about the initiative.



Tim Southwell

Editor & Chief Copywriter,
Logistics UK

Who's involved in the Zero Emission Van Plan (ZEVPlan) and what is Logistics UK's role within that group?

We're a partner in the group and we are teaming up with BVRLA, REA, which is Recharge UK, plus the Association of Fleet Professionals (AFP) and The EV Café.

Does everyone have an equal role?

Absolutely, we're all equal partners. It has been driven largely at the start by BVRLA and the AFP, but we've been involved from the very early stages.

What's Logistics UK's role?

As the largest business organisation covering the whole of the supply chain, we bring our really strong media connections; we've got extremely good relationships with parliamentarians and elected representatives; we understand the role of the van sector and how it interacts across all modes and all the partners bring different strengths for promoting this particular campaign.

What specific challenges do you face?

The biggest challenge is with infrastructure. What power supply is available at depots, what public charging networks are out there, plus a lot of unhelpful and sometimes conflicting regulation.

And, of course, another challenge for the sector is acquiring suitable vehicles that are available when they're needed, vehicles that can do the job that the company needs them to do.

At Logistics UK, for many years we've been helping inform, support and guide members who are starting this journey. We've produced reports, briefing notes, held conferences and webinars and are seen as a trusted and expert voice by the industry.

Several members of the partnership, including myself, have been recognised in the GreenFleet 100 Most Influential 2024, which is a great endorsement for our work on decarbonisation here at Logistics UK and with the other organisations.

One of our members, Lorna McAtear, Head of Fleet at National Grid, took the top spot in the GreenFleet list, and I was so pleased to see her receive this accolade. Over the years I have really valued Lorna's experience and expertise as a regular contributor to our policy work and speaker at our conferences.

The GreenFleet 100 is produced through sector nominations and, given how challenging it will be for operators to decarbonise commercial vehicle operations, that recognition is very important for providing a platform to showcase what is being done to meet the deadlines.

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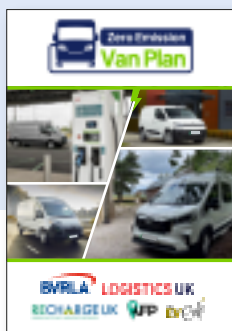
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WHAT IS THE ZERO EMISSION VAN PLAN AND WHY IS IT IMPORTANT?

About one in 10 workers will be relying on vans in some way or another across a whole range of industries.

It's not just about delivering stuff, it's also about all the vans that are on our roads that provide services, look after our utilities, provide our emergency services, our recovery vehicles, as well as ensuring all goods are delivered in time and safely to our homes, shops and businesses.

We know that we've got to decarbonise transport operations by 2050 to reach net zero and whilst the deadline date for the phase out of the sales of new diesel and petrol vans has been pushed back to 2035, with over 4.6 million vans registered for UK roads, we still need to actively encourage operators to start that transition now.



What are the main obstacles, Denise?

That support is going to be essential as transport managers and fleet managers grapple with the challenges of ensuring they're still delivering for their businesses while managing the transition to brand-new technology and dealing with people that they may never have dealt with before, such as their facilities team, energy suppliers and different vehicle manufacturers.

At the start, many will be focussing on the vehicles, but they actually need to start having the conversations about the depot power supplies first. And it's not just about power at their depot. When vehicles are out and about most will need to top-up en route, or if drivers take their vehicles home, they may need to use the public charging network if they don't have off-street parking available.

Currently, much of the public network isn't fit for purpose for vans. Spaces aren't big enough; the payment systems don't work well for commercial vehicles and even some charging leads aren't long enough. There's been a big focus on cars and suddenly the conversation has switched to decarbonising HGVs, so it feels like the needs of vans have been overlooked.

A big reason for developing the Zero Emission Van Plan is to remind the policy makers, planners, local authorities and our politicians – on all sides of the House – how important vans are to the economy and our communities, and how much they still need support.

Van fleet decarbonisation is far from a done deal yet, and government intervention is needed to make the life of van

fleet operators, regardless of size, a bit easier.

What have you achieved as a group so far and what are your major objectives?

We had a really successful campaign launch on 20 February 2024 on the parliamentary estate in Westminster. We spoke to more than 25 peers and influential MPs, including Mark Harper, the Secretary of State for Transport, Bill Esterson, the Shadow Transport Minister, the Lib Dems' Transport Spokesman, Baroness Randerson and the Chairman of the Transport Select Committee, Iain Stewart.

We also had a good splash right across trade press and even in the mainstream media. I know it's reached a lot of people because I've been to several external meetings, including EV workshops which are unconnected with any of the partners' organisations, and people are definitely talking about it. It's a great demonstration of how the Zero Emission Van Plan is hitting the right chords across industry and our target audiences.

Other opportunities to spread the word included a panel session at the CV Show in The EV Café Theatre in April and we are now working to develop a portfolio of positive case studies and get this information to politicians and policy makers.

Our objectives are the asks in the plan:

- Increased fiscal support - Grants to make new and used e-vans affordable.
- Improve charging - Regulatory and fiscal support for accessible, affordable and fit for purpose charge points.
- Remove regulatory barriers - Full alignment of 4.25t ZEVs with diesel vans.

What are you asking for?

We want to make sure that grants bridge the affordability gap for new and used EV electric vans. Currently, an average e-van is 50% more expensive than its diesel counterpart.

We should also note that currently, for every new van bought, two-and-a-half used ones are sold. And the used market is where a lot of SMEs tend to get their vehicles from. So, we want to see sales of more new electric vans, in order to stimulate the second-hand market, helping a wide range of small businesses make the move to electric.

We need to improve and increase public charging, including rapid charging, to make the network fully accessible and viable for use by commercial vehicles.

New vehicle and model development must continue so that vans come to market with greater mileage range and a wider range of use profiles that are able to cope with rapid and very fast charging, and for acquisition costs to become more competitive, so that sales volumes increase.

We were pleased to see in the Spring budget the Chancellor accept the case in principle for considering full expensing for leased assets because this will help operators who rent or lease vehicles to transition to more expensive vehicles. Realistically, given limited time in this Parliament, it is highly unlikely this will be introduced before the General Election, which is disappointing.

A bigger issue for depot fleets is ensuring adequate energy supplies, which for most fleet operators means an increase in power supply. Currently, operators have to not only pay to

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INTERVIEW

upgrade their vehicles, they also have to also install charge point infrastructure and pay for increasing power capacity at depots. And because they don't own the energy supply, they cannot offset the costs of acquiring what is known as a sole asset extension – in other words increased electricity capacity to their premises – using capital allowance expenses. This fiscal support is really necessary, as we've heard from members that they are being quoted up to and over £1 million to increase power supplies to electrify their fleets. We had hoped the Chancellor would address this in the Spring budget.

Infrastructure is really a key issue here, isn't it?

Yes. For private charging, as well as help to manage the costs of increasing power supplies, we need to produce guidance to help fleet operators navigate the grid and the connection process for obtaining an upgrade from their Distribution Network Operator (DNO).

At the moment the process is clunky to say the least and can be difficult to navigate. We are working with the Energy Networks Association (ENA) and other organisations to make the process more standardised across all DNOs and for the application forms to be more consistent, with clearer information available before submitting an application.

We also need to make sure that the public charging network works better, so that we can improve the way we charge EVs: we need better accessibility, making sure the charging spaces are big enough; that there is a booking system so that you know the space will be available for you, reliability

“We want to see sales of more new electric vans, in order to stimulate the second-hand market, helping a wide range of small businesses make the move to electric.”

standards so the chargers are in working order and simple methods of payment that work for commercial vehicles in a very streamlined, consistent way across the country.

New public charge point regulations came in last year and we need to make sure that the new rules work for e-vans as well as electric cars.

Underpinning the transition, we need the regulatory barriers aligned better, because at the moment there's a grey area between a 3.5 tonne van, which is the official upper weight threshold for vans, and a licence flexibility for alternatively fuelled vehicles (AFVs) up to 4.25 tonnes to allow for the extra weight of the batteries and allow them to be driven on a standard driving licence and carry the same load as a diesel. But when it comes to the MOT rules, 4.25t e-vans have to be tested under HGVs' rules and they are also subject to EU drivers' hours rules. So, it becomes rather messy.

Logistics UK has been campaigning for fundamental reform of regulatory weight thresholds for some time; it is something that will affect all zero emission vehicles eventually so it's high time these regulatory wrinkles are ironed out.

Vans are the workhorses of the UK economy – our van fleet operators have some huge challenges to meet in the coming years. We need to make sure the right regulatory and fiscal environment is in place, with adequate energy and charging infrastructure, to help them keep going on the road to net zero. ■



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Tackling the final frontier in logistics

Bridging the last mile poses a significant financial and environmental challenge. Beverley Wise, Webfleet Regional Director for Bridgestone Mobility Solutions, sheds light on how digital solutions can transform this daunting task into an opportunity for efficiency and sustainability.

 **webfleet**



Beverley Wise

Webfleet Regional Director UKI, Bridgestone Mobility Solutions

The last mile of delivery – between transport hubs and the final destination of goods – is infamously costly and environmentally taxing.

As Ellis Shelton, Policy Advisor at Logistics UK, points out however, this market in the UK is ripe for expansion, potentially growing by up to 10 per cent by 2029.

This forecast shines a spotlight on the urgency for businesses to adopt innovative solutions that can help overcome the challenges faced.

DATA DRIVEN STRATEGIES

Fleet management platforms have emerged as linchpins in the quest to redefine last-mile logistics. Systems such as Webfleet are not merely helpful tools, but pivotal components that empower van operators to confront the hurdles with data-driven precision. By enhancing operational efficiency, they unlock cost savings whilst simultaneously elevating sustainability efforts.

A cornerstone of their value lies in their ability to harness rich insights that can revolutionise route planning, transforming it from a static, cumbersome process into a dynamic, optimised operation.

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Driver devices, such as Webfleet's PRO 8, meanwhile are redefining service standards. They navigate drivers to their destinations via the most efficient routes, saving fuel and time. They also serve as digital conduits for capturing customer signatures for proof of delivery and provide visual updates on delivery locations through in-built cameras.

This level of connectivity and real-time data sharing is playing a significant role in streamlining delivery processes.

THE FUTURE IS NOW

The horizons of logistics technology are broadening with the advent of autonomous delivery innovations.

From delivery droids navigating sidewalks with precision and drones delivering packages via the skies to high-speed cargo pods traversing networks of tubes and tunnels, the future presents a wealth of opportunity.

The logistics industry stands at the cusp of this technological renaissance, but telematics solutions remain the antidote for tackling the last-mile dilemma.

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COMPLETED ORDERS PER DAY

All vehicles | Days | Total

Date	Orders
16/03	56
17/03	53
18/03	56
19/03	64
20/03	74
21/03	67
22/03	64
23/03	67
24/03	67
25/03	74
26/03	70
27/03	75

TRIPS PER DAY

All vehicles | Today

76.0

Trips

TOTAL

🔍
📌
📄
⚙️

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ORDERS ON TIME IN %

All vehicles | Current week

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Fighting back from adversity

It's all been happening at CoolKit, the UK's largest refrigerated van specialist. After being founded in 2005, the company drove revenues to over £21 million by 2023. And then, as MD Daniel Miller explains, came 'the event'...



Thanks for meeting with us, Daniel. Can you tell us what Coolkit is and how it was started?

Yes, of course, our founder is a chap called Rupert Getty and he founded the business in 2005 with a team of five people under his control and he essentially came up with a novel way to fit panels into the back of fridge vans. The company now employs 120 people.

Historically it's always been a resin product used to create a waterproof layer in the cab and what Rupert came up with was an idea to use, kind of like an IKEA kit of panels that fits into the back of any van. Hence the name CoolKit.

We won a big order from a company called AAH Pharmaceuticals and that was a springboard for growth. We grew our revenue from £12 million to £17 million that year and then £21 million the year after. We were on a good trajectory until we had the event...

Yes, 'the event'... what happened exactly?

It was a Thursday afternoon, early July when, suddenly, the alarm went off. Fortunately, everyone was very well drilled in the procedure because within 20 minutes the fire engines were on site and within 30 minutes it was clear that the place wasn't coming back, it was a complete mess.

Do you know what caused the fire?

Once the resin product we use is mixed with the hardener,

they create a heat source and for whatever reason that day the heat source combusted. Investigations are ongoing but we know the source of the problem. So that area of the building combusted and then it spread through the rest of the factory. There was a spate of fires around the north west region at the time of our event, affecting similar businesses using similar resin products, so there's a question mark there, but we don't know for sure how it happened.

So how long did it take to get the business back up and running properly?

Unit 6 – the one that burned down – was about 40,000 square feet. Our other unit is about 20,000 square feet so we tried to squeeze everything into that smaller unit, so that pushed our production from about 30 vehicles a week to about five a week.

So, then Rupert the founder and I had a mad rush to find new premises in the same Burnley/M65 corridor and by mid-August we found the site that we're currently in, which is where an old haulage company had moved out. It's about 70,000 square feet in total so it's bigger than the site we had at Burnley.

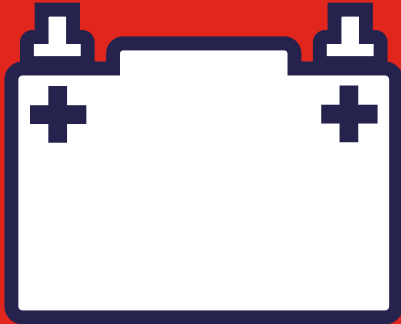
We began the move in September, and we went from struggling to do 30 vans in August, to producing 113 vehicles which is pretty much where we were pre-fire. We were very fortunate that, while we went through the difficult period, we had great support from our customers. It's something we really appreciate.

With turnover now pushing £25 million per year, it seems that CoolKit is well and truly back in the game. ■

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Van Partner Suppliers' directory

The Van Partner scheme has more than 30 Partners who agree to support its aims by promoting the development of safe and efficient best practice and recognising excellence in the operation of vans and light commercial vehicles. They are also committed to publicising these aspirations across their media and PR contacts. The Gold Partners support our van events during the year including; Vans Today, Next Generation Van, the prestigious Van Awards and Van Driver of the Year. We have Gold, Silver and Industry Partners.



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Our commitment to innovation does not start and end at the roadside. We are continuously striving to satisfy and anticipate customer requirements. Combined with our investment in support services for the booming electric vehicle sector, The AA is Always Ahead and continues to play a significant role in future mobility solutions in this rapidly changing and high energy environment.

The AA remains committed to supporting the commercial and operational transport sectors having launched a number of van-related initiatives over the last few years, both at the roadside and behind the scenes, reflecting our ongoing ambition to be the leading breakdown assistance service for van operators and drivers. We have a longstanding relationship with Logistics UK through the provision of the Logistics UK Recovery Service and we are pleased and proud to retain our position as a Gold Van Partner.

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Lex Autolease

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We can also assist in shaping your fleet's environmental agenda, balancing your operational requirements with the need to reduce emissions. This includes implementing electric vehicles where suitable, designing the infrastructure to support it and also reviewing your fleet to identify opportunities to downsize vehicles and maximise utilisation.

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Subject to status, eligibility, terms and conditions apply.

*FN50 Data 2023 (www.fleetnews.co.uk/fleet-leasing/fn50-data)

■ For more information visit www.lexautolease.co.uk/vans



Webfleet

Webfleet is Bridgestone's globally trusted fleet management solution. Over 60,000 businesses across the world use it to improve fleet efficiency, support drivers, boost safety, stay compliant and work more sustainably. For 25 years it has been empowering fleet managers with data-driven insights that help them optimise their operations.

Webfleet is a reputable company that specialises in the Light Commercial Vehicle (LCV) sector. They are skilled in assisting businesses to operate in a more sustainable, compliant, and cost-effective manner. In the year 2023, Webfleet made significant progress with the introduction of innovative LCV products like the PRO M. Additionally, Webfleet is proficient in supporting fleets as they transition to electric vehicles by utilising cutting-edge tools that are specific to EVs.

Webfleet embraces Bridgestone Mobility Solutions' mission to move the world towards a sustainable future with data-driven mobility solutions and contributes towards the delivery of The Bridgestone E8 Commitment. This broad, global corporate commitment clearly defines the value Bridgestone is promising to deliver to society, customers and future generations in eight focus areas; Energy, Ecology, Efficiency, Extension, Economy, Emotion, Ease and Empowerment. These provide a compass to guide strategic priorities, decision making and actions throughout every area of the business.

■ For further information please visit www.webfleet.com/vangold



LOGISTICS UK

Freight Ferry Service

Logistics UK Ferry Freight Services

In partnership with Freightlink, our Freight Ferry Service is a leading European freight ferry and tunnel ticket agent. We provide more than 1000 routes in over 50 countries for couriers, hauliers, manufacturers and many other businesses (both large and small).

Our team of experts and online booking systems help traders arrange their UK to EU journeys day in, day out. We know exactly how to save you time and money. We can sort your customs clearance requirements too.

We even regularly organise travel for blockbuster Hollywood movies and touring recording artists!

Boasting 2,100+ 5-star reviews (and counting), you'll wish you used us sooner. Let us help you grow your business overseas.

■ For more information visit www.logistics.org.uk/services/affinity-services/ferry-services

LOGISTICS UK

Fleet Management Software

Logistics UK Fleet Management Software

Say goodbye to chasing paper checksheets

FleetCheck Driver App is a robust way to plan, carry out, communicate and record all forms of essential vehicle and driver safety."

Benefit from:

- Instant visibility of your vehicle inspections.
- DVSA Earned Recognition compliant processes.
- Easy communication of your company policies.
- Simple collision management reporting.
- Proactive driver fit to drive declarations.

■ For more information visit www.logistics.org.uk/fmsvs

LOGISTICS UK

Driver Licence Checking Service

Logistics UK Driver Licence Checking

Logistics UK Driver Licence Checking Health and safety legislation requires you to have a robust procedure and audit trail when it comes to driver licence checks. Developed in conjunction with TTC, previously known to you as Licence Bureau, our Driver Licence Checking Service is only available for Logistics UK members and is designed to minimise the hassle and risk associated with checking whether your drivers are safe and legally compliant to operate your vehicles. Managing this labour-intensive job on your behalf ensures your business operates legally whilst saving you both from time and cost.

■ Find out more today at www.logistics.org.uk/dlcv



LOGISTICS UK

Logistics UK Fuel Price Information Service

Fuel Price
Information Service

Logistics UK's Fuel Price Information Service in partnership with Portland is an additional subscription service, providing insight into the way fuel is priced and designed to monitor costs and reduce spend.

Through access to a range of fuel buying toolkits, we allow members to see how fuel prices are calculated, enabling them to challenge suppliers on pricing, check costs against supplier/transport agreements and understand developments in the oil market.

Our toolkits cover all major grades and the entire fuel supply chain from refinery to pump, suiting every purchase method.

Logistics UK members can save 5% on subscriptions using the promo code LOGISTICSUK5.

■ For more information visit www.logistics.org.uk/fpisvs

LOGISTICS UK

Logistics UK Recovery

Recovery Service

Operated by the AA, Logistics UK Recovery is a cost-effective 'pay as you go' vehicle recovery service. Breakdown assistance for your transport is vital in business, but it can represent a significant cost, particularly if your company is running a large number of vehicles including cars, vans or HGVs.

If your company does not want to take out insured cover, then Logistics UK's pay-for-use Recovery, operated by the AA, could be right for you. Entitlement to Recovery is free for Logistics UK members; you can decide which services you are likely to require should any of your vehicles break down, and your company only gets charged if it uses the services.

There is no annual fee too, so no breakdowns mean no cost!

■ For more information visit www.logistics.org.uk/recoveryvs

LOGISTICS UK

Logistics UK Fuel Solutions

Fuel Solutions

Allstar is one of the UK's market leading fuel, EV and expense card providers for businesses, with over 45 years expertise.

Accepted at over 90% of fuel sites across the UK, it has over 1.1 million cards in circulation across 50,000 businesses, giving drivers' access to fuel spend across supermarkets, major oil companies and motorway fuel stops.

The network encompasses 90% UK fuel sites, alongside more than 6,900 charging locations and over 19,000 charge points across its electric vehicle charging network.

Our payment solutions offer businesses of all sizes an easy way to keep control of their spend, while simplifying financial administration tasks and saving money.

Allstar. Fuel, EV & Business payments, made simple.

■ For more information visit www.logistics.org.uk/fuelsolutions



2Rent

2Rent is a leading specialised vehicle hire supplier that is dedicated to understanding and achieving your bespoke fleet requirements. Ranging from small vans to high speed traffic management including welfare vans, it's fair to say that nobody else customises vehicles for commercial use like we do. We work for clients across civil, traffic management, airports and energy industries, for who we create tailored vehicles. Backed up by the 2Rent Promise, our expertise and experience ensure you get the most efficient and effective solutions... when and where you need them.

■ www.2rentuk.com

ALPHABET

Alphabet (GB) Limited

With a wealth of commercial vehicle expertise and award-winning customer service, Alphabet has been a leading provider of business mobility for over 25 years. We pride ourselves on being a partner our customers can trust to deliver tailored funding, fleet management, and in-life solutions for vehicles up to 5 tonnes.

From e-mobility consulting and policy reviews to bespoke conversions, our dedicated commercial vehicle team offers specialist support every step of the way. We are passionate about making vehicle specification, preparation, and mobilisation as easy and stress-free as possible while ensuring even the most complex requirements are expertly implemented.

0370 0120 351

■ www.alphabet.co.uk
■ LCVSales@alphabet.co.uk



Arval

Driving LCV excellence

If you manage a fleet of vans, access to expertise, advice and support is paramount. That's why we've developed the Arval LCV Centre of Excellence. A dedicated team that combines a wealth of industry experience, tried and trusted processes, consultancy expertise and great manufacturing relationships.

From vehicle selection and fit-out to in-life management, we help you minimise downtime and will ensure that the vans you choose meet your requirements.

Working with us you can be sure that we'll support you with driving fleet productivity, maximising operational efficiency and minimising costs. We'll also support you with flexible contracts and sustainable solutions to meet your business needs.

■ arval.co.uk/manage-fleet/lcv-fleet-management



Athlon UK

At Athlon, we know mobility. By working with us, you're taking one step closer to a more sustainable future. Our knowledge and experience, together with a legacy of over 100 years, allow us to provide tailored solutions that work towards a sustainable future. Our teams work to guide, support and deliver solutions for every individual customer across the private and public sectors. With our local expertise, Global knowledge and support from one of the world's leading brands – Mercedes Benz Mobility - we are able to offer a range of effective leasing solutions, management and consultancy across all multi-marque cars and vans.

Athlon. Getting you there

■ 0333 222 3000
■ hello@athlon.com
■ athlon.co.uk



Axle Weight Technology Ltd

Axtec, the UK's only specialist manufacturer of axle weighing systems, provides a range of products for any van weighing application. Hundreds of LCV operators benefit from Axtec OnBoard which features:

- Simple to understand numeric and graphic weight display
- Automatic visual and audible overload warnings
- Tamper-proof with no driver input required
- Cost saving customer calibration facility
- Rear- and side- view camera inputs
- Telematics connectivity option

From the most advanced OnBoard Load Indicator through Weighpads for spot checks and driver training to permanent Axle Weighbridges offering high accuracy, simplicity and long life, Axtec offers a complete one-stop axle weighing service.

info@axtec.co.uk

■ www.axtec.co.uk



CoolKit

As the largest converter of temperature-controlled and refrigerated vans in the UK, we are widely recognised by OEM's, fleet funders and operators alike as the foremost specialist in the industry, providing our customers with solutions to complex transportation problems which optimise vehicle productivity whilst minimising owning and running costs. The unrivalled size of our workshops means we can accommodate 60 vans at a time. We are fully committed to the highest standards of quality, safety and environmental management as holders of numerous standards, including ISO9001, ISO14001 and numerous OEM accreditations, including those from Mercedes-Benz, Ford, Volkswagen, Renault, Toyota and Stellantis.

■ www.coolkit.co.uk



DAVIS – Licence Check Ltd

DAVIS is an award-winning platform that provides integrated services to effectively manage occupational road risk. From licence checking to fleet management, DAVIS automates tasks and analyses data highlighting risk in a simple yet actionable way. Our new Driver App delivers bitesize pieces of educational content to increase knowledge and engagement.

Giving fleet operators more insight than ever before, DAVIS empowers thousands of companies across varying sectors to manage their drivers and vehicles by exception. With intelligent integration and powerful risk scores, our flexible and easy to use platform securely stores driver and vehicle information in one place, providing a universal view of risk 24/7.

■ www.licencecheck.co.uk
 ■ sales@licencecheck.co.uk
 ■ 0330 660 7107



Fraikin Ltd

While you focus on your business, we take care of your fleet.

Take advantage of Fraikin's unique approach to contract hire, vehicle rental and fleet management. Our services have a lot to offer.

Because all companies are unique, we take time to understand your business. Our flexible approach allows us to deliver personalised mobility solutions, offering experienced, independent advice across many sectors.

We will work with you to review and adapt your commercial vehicle fleet to our changing industry, with a deep understanding of alternative fuels, sustainable solutions, new technologies and the latest regulations, we help you make the right choice for your business to ensure you deliver a better day for your customers.

Once on the road, our comprehensive MYSMARTFLEET connected technologies package helps to optimise your fleet performance, streamlining fleet utilisation, managing and monitoring driver behaviour and improving safety, while our UK-wide mobile technicians are always on hand to keep your vehicles moving.

You Drive your business growth while **We Care** for your fleet needs. Want to know more?

■ 0800 052 4455



Jaama Ltd

Ensuring that vehicle software is cutting-edge to improve operating efficiencies and business effectiveness is vital for any conscientious fleet. Key2 is Jaama's multi award-winning web-based vehicle, driver and workshop management solution used by vehicle operators including: DHL Supply Chain, Hertfordshire County Council, Interserve, MITIE, Skanska and Speedy. Jaama is committed to working in partnership with customers and industry bodies to promote best practice and raise standards across the fleet industry by providing market-leading fleet management software, innovative technology and process management to ensure vehicles are operating in tip-top condition and comply with legislation. Jaama has been a Logistics UK Supplier since 2012 and is the industry's benchmark for quality and innovation and is established as the UK's most recommended software and driver licence checking supplier in the fleet, leasing and hire markets.

enquiries@jaama.co.uk

■ www.jaama.co.uk



KINTO UK Limited

Step Inside KINTO's commercial vehicle division and meet a team of LCV technicians managing over 16,000 specialist and equipped vehicles.

Our commercial vehicle team has a clear role in making sure you meet your service commitments. We also have expertise across a multitude of market sectors, including utilities, corporate, housing associations and not-for-profit.

With accurate, concise and timely management information, a focus on vehicle downtime, a well-managed support network, a range of cost effective and bespoke commercial vehicle fleet management solutions, and a service in line with your own SLAs (Service Level Agreements) and KPIs (Key Performance Indicators), why not talk to us and find out how we are different?

■ www.kinto-uk.com



LeasePlan UK

With over 50 years' experience and a fleet of more than 1.7 million vehicles across 29 countries, LeasePlan has the experience and resources to understand your specific requirements and provide the commercial vehicles that are right for you.

In the UK, we have a wide range of customers, including some of this country's largest fleets, and we've been a Logistics UK Van Excellence Partner for over a decade. Our areas of specialisation include the electrification of commercial vehicle fleets (with a free online tool to help companies see if they're ready to switch), vehicle finance and fleet management.

Perhaps the best indicator of our quality as a provider of van fleets is that we are WhatVan's Leasing Company of the Year 2022. We also won this award in 2021, 2020 and 2019.

■ lcv@leaseplan.co.uk
■ www.leaseplan.com



Ogilvie Fleet

We are the UK's leading independent contract hire and leasing company with an award-winning commercial team that brings value to fleets of all sizes.

Ogilvie's dedicated LCV experts can manage every aspect of your commercial fleet from fit out and branding through to vehicle disposal.

With over 40 years' experience and over 20 industry awards in the last decade, Ogilvie is the partner of choice for some of the UK's biggest commercial fleets.

Our daily rental division has access to thousands of LCVs across the UK, while our specialist EV teams are supporting our customers with their transition to electrification.

■ www.ogilvie-fleet.co.uk
■ linkedin.com/company/ogilvie-fleet-ltd
■ twitter.com/OgilvieFleet



Pendragon Vehicle Management

Pendragon Vehicle Management (PVM) is a division of Pendragon plc, built on offering choice, value, service and convenience for our customers, with over 35 years' experience managing complex fleets. PVM is considered an expert within its field. We can help you design your optimal fleet policy, choose the right funding options for your needs and manage all of your vehicle orders for you. Our customer services teams will effectively act as your own internal fleet team, enabling you to outsource services such as fines handling, accident management, downtime and driver communications. We provide an account manager to give expert advice, a dedicated customer service team to handle your drivers' queries and detailed reporting on fleet performance.

- 01332 267367
- www.pendragonvehiclemanagement.co.uk



RED Training

RED DRM and RED Wellbeing form RED Training, a full-service driver risk management business delivering practical in-vehicle, classroom and webinar training, supported by an online DRM platform.

With Driver Profiler, Licence Checking and E-Learner modules, the platform provides ongoing, bespoke training to all drivers, and a comprehensive suite of administrator reports.

Each driver has a 'live risk score' which takes feeds from telematics, fleet management and driver apps.

The RED training centre at Donington Park delivers training in Skid Training, 4x4, B+E, C and C1; RED also has trainers covering the whole of the UK and a range of engaging Driver CPC modules.

- www.reddrivingschool.com/driver-risk-management



Reflex Vehicle Hire

Reflex Vehicle Hire is a nationwide rental provider of commercial vehicles, embedding Safety as Standard with our innovative risk management service Drive with Reflex.

Our flexible hire model allows customers to add vehicles to their fleet without long-term commitment, so they can hand them back without incurring financial penalties when no longer required.

Our fleet services help to power the backbone of British Business; including essential industries that keep the country moving. Our vehicles play a critical role in customer operations, so it is essential they can rely on us as a trusted partner.

As we navigate towards a more sustainable landscape, Reflex are supporting the switch to electric vehicles through our award-winning EV:IE tool.

- sales@reflexvehiclehire.com
- 0330 460 9913
- www.reflexvehiclehire.com



Zenith Vehicle Contracts Ltd

Zenith is the UK's leading independent leasing, fleet management and vehicle outsourcing business. For over 30 years, we've been trusted by some of the UK's largest blue chip companies to specify, source, fund, and manage their fleets.

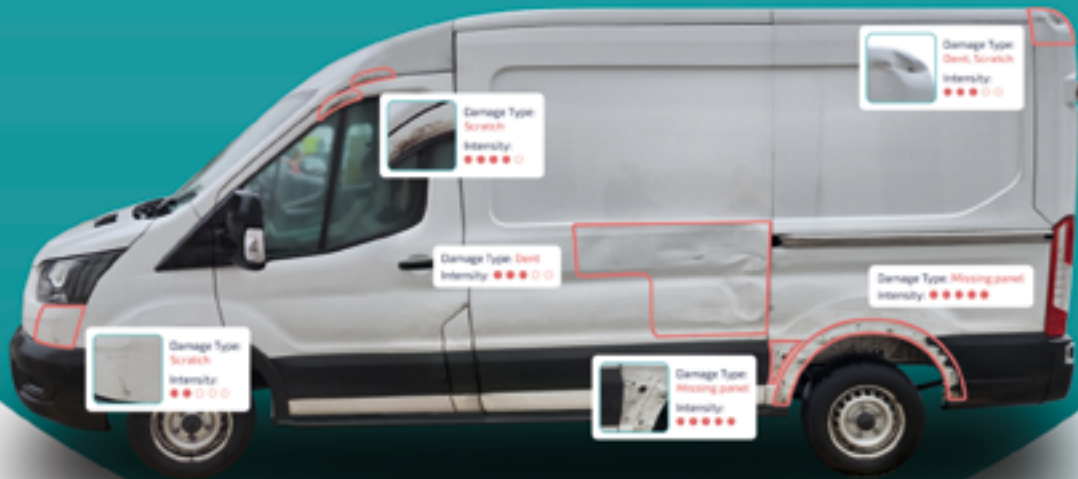
We are leading the way in helping customers transition towards low carbon fleets and stay ahead of the curve with the newest, cleanest, and safest technology.

From vehicle and journey assessment, infrastructure, and energy solutions, to driver engagement and deployment we provide fully costed e-LCV transition plans designed around our customers' ambitions.

Let's navigate your journey to electric together.

- www.zenith.co.uk
- oneteam@zenith.co.uk
- 0344 848 9311

Eliminate unreported damage in your fleet without manual effort



GUIDED IMAGE
CAPTURE



AUTOMATIC DAMAGE
DETECTION



ALERTS ON "NEW"
DAMAGE

AI powered vehicle inspection app for fleets



hello@clearquote.io
<https://clearquote.io>

Logistics UK Shop

As a trusted supplier to the industry for over 50 years, Logistics UK's Shop is open to both Logistics UK members and non-members and the requirements of our customers continue to be of paramount importance.

Shop offers a wide range of great value products specifically sourced for van and car operators, to ensure the safe and compliant operation of your vehicles.

Shop with us and you can take advantage of the following benefits:

Save time

- A one-stop-shop for all your transport supplies.
- Quick and easy ordering online and by phone.
- Urgent delivery on request.

Save money

- Quantity discounts available – contact us to discuss your requirements.

Peace of mind

- Over 50 years experience in supplying the industry.
- Many of our products are unique to Logistics UK Shop.



Van Drivers' Handbook



Product Code: 4273



VC40E Defect Report Pad - Including Alternative Fuels (Duplicate)



Product Code: 4273



VAN40 Defect Report Pad - Single



Product Codes: 4391



Van & Light Vehicle Drivers' Walk Around Check Card



Product Code: 4511



MirrorShield - Mercedes Sprinter 2018 Super Strong MirrorGuard/Protector (Pair)



Product Code: 2262



MirrorShield - Citroen Relay 2007 Super Strong MirrorGuard/Protector (Pair)



Product Code: 2252



High Security Van Door Lock - VA101 & VA102



Product Code: 7071



Car/Van EV Fire Blanket



Product Code: 0072



Laser Tools Workshop/ Vehicle Safety Kit



Product Code: 7683



**LGV Walk Around Check
Poster**



Product Code: **5444**



Mobile Phone Sticker



Product Code: **4131**



**Brigade Lite Rear number
plate camera 720P AHD**



Product Code: **7878**



**Brigade Lite Mirror
monitor 7 AHD**



Product Code: **7879**



**Snooper My-Speed Plus
- Speed limits and Speed
camera alerts**



Product Code: **7865**



**Goodyear Welt Boot
Nubuck**



Product Code: **S11742**



Orange Hi Vis Waistcoat



Product Code: **S10540**



Drivers Glove Velcro Cuff



Product Code: **S11621**



**Poly-Cotton Workwear
Ladies Black Soft Shell
Jacket**



Product Code: **S12158**



BRIGADE[®] VAN



Brigade Van

The brand new product range from Brigade, especially designed for the van market.

1 HD Mirror Monitor



2 HD Dash Cam



3 HD Number Plate Camera



4 HD Front Camera



5 HD Recorder



6 HD Eyeball Camera



Scan for more information



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