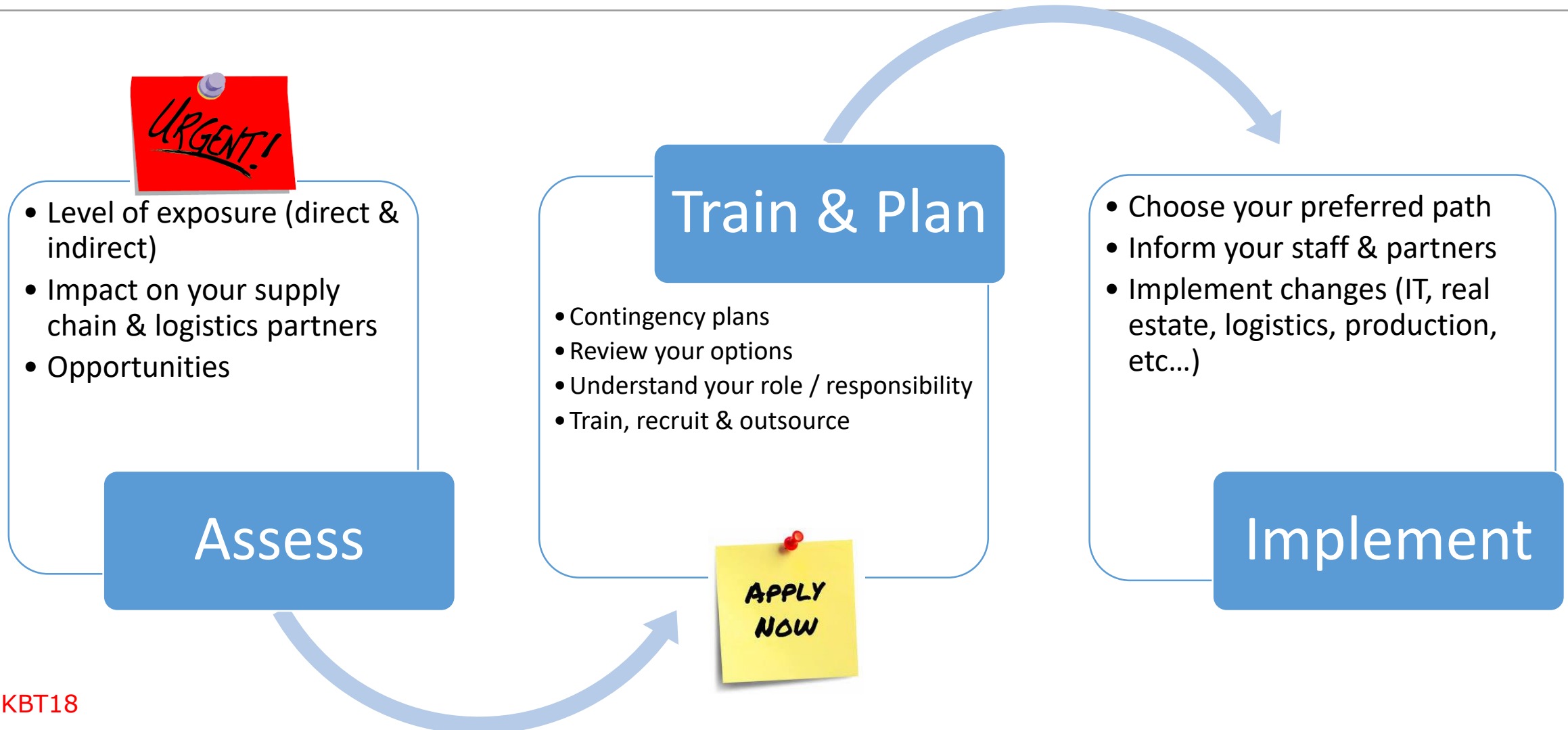


Brexit: what to do when?



Assess Brexit implications on your supply & logistics chain



Review your level of exposure (direct & indirect)

Work on the basis of worst-case scenario

Work with suppliers, clients & service providers

Review logistics, sourcing, regulatory, customs, tax & HR implications

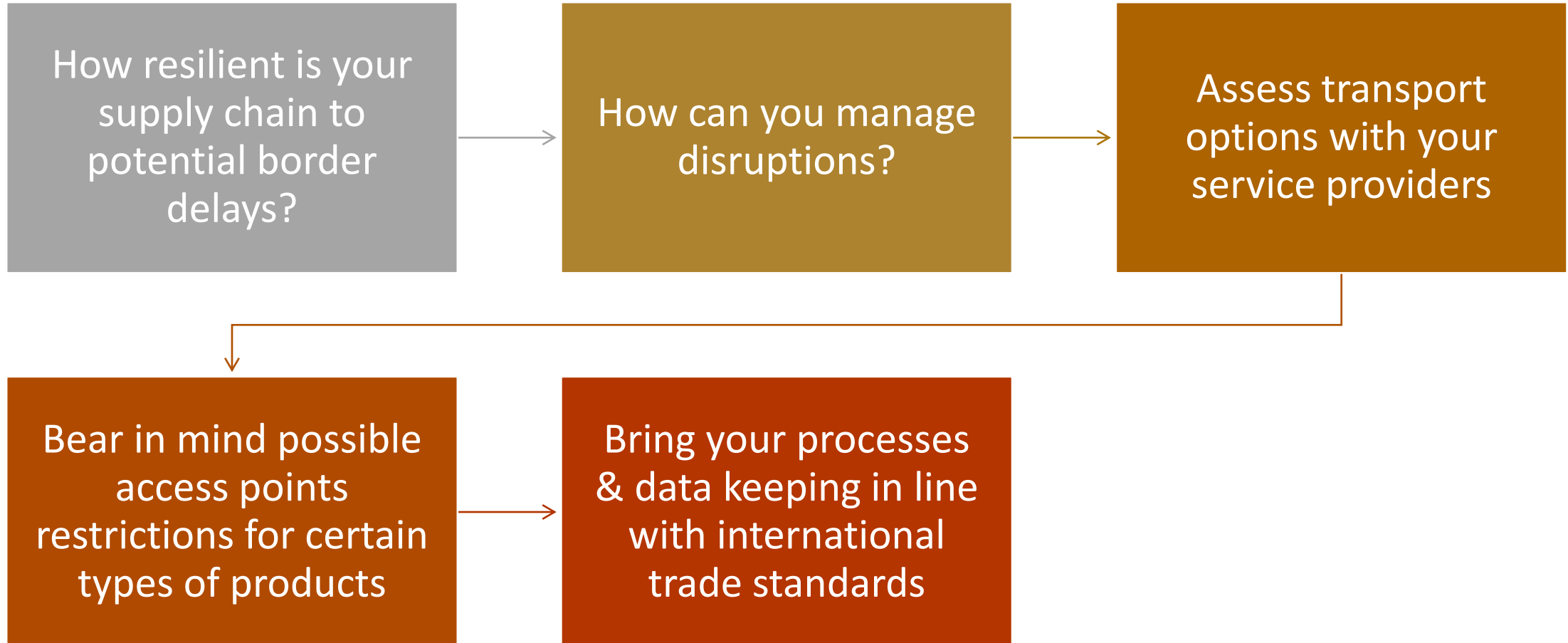
Consider any opportunities

Sourcing and Rules of Origin

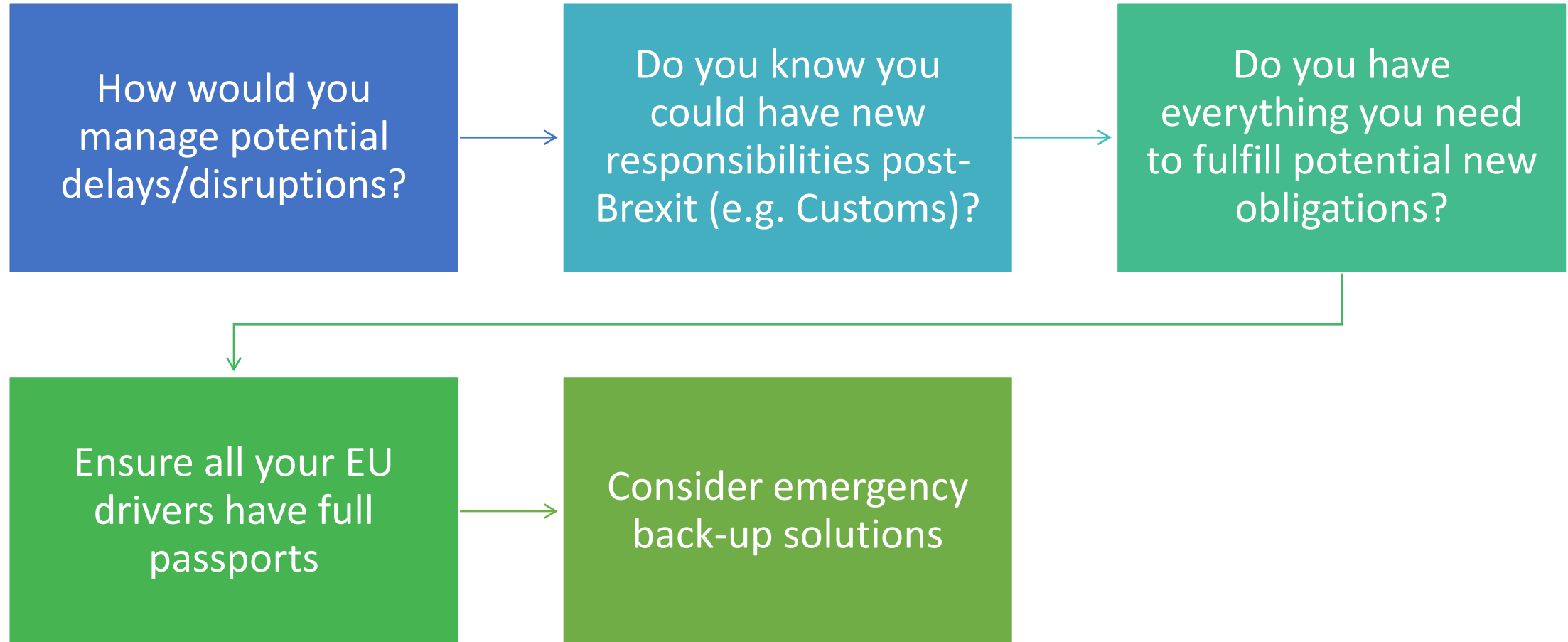


- Rules of Origin:
 - Are you familiar with rules of origin?
 - Useful resource: <https://bit.ly/2MoH4IE>
 - Where do you source your components / ingredients & can you provide proof of origin? Do you know where your suppliers source their materials / products?
- Trade agreements with 3rd countries:
 - Do you import / export from countries benefiting from a trade agreement with the EU, or covered by EBA/GSP/GSP +?
 - Useful resource: <https://bit.ly/20UDqFy>

Actions for shippers (inc. retailers & manufacturers)



Actions for logistics providers



Customs procedures



- Increase your understanding of the Union Customs Code
- Are you familiar with customs special procedures (temporary storage, inward/outward processing...)? Will you be able to raise guarantees?
- Consider the use of alternatives (ATA / TIR)
- Consider becoming AEO accredited (AEO-S) or using an AEO accredited logistics company/freight forwarder (AEO-C)
- Do you know how to classify your products?

Regulatory, tax & cashflow actions



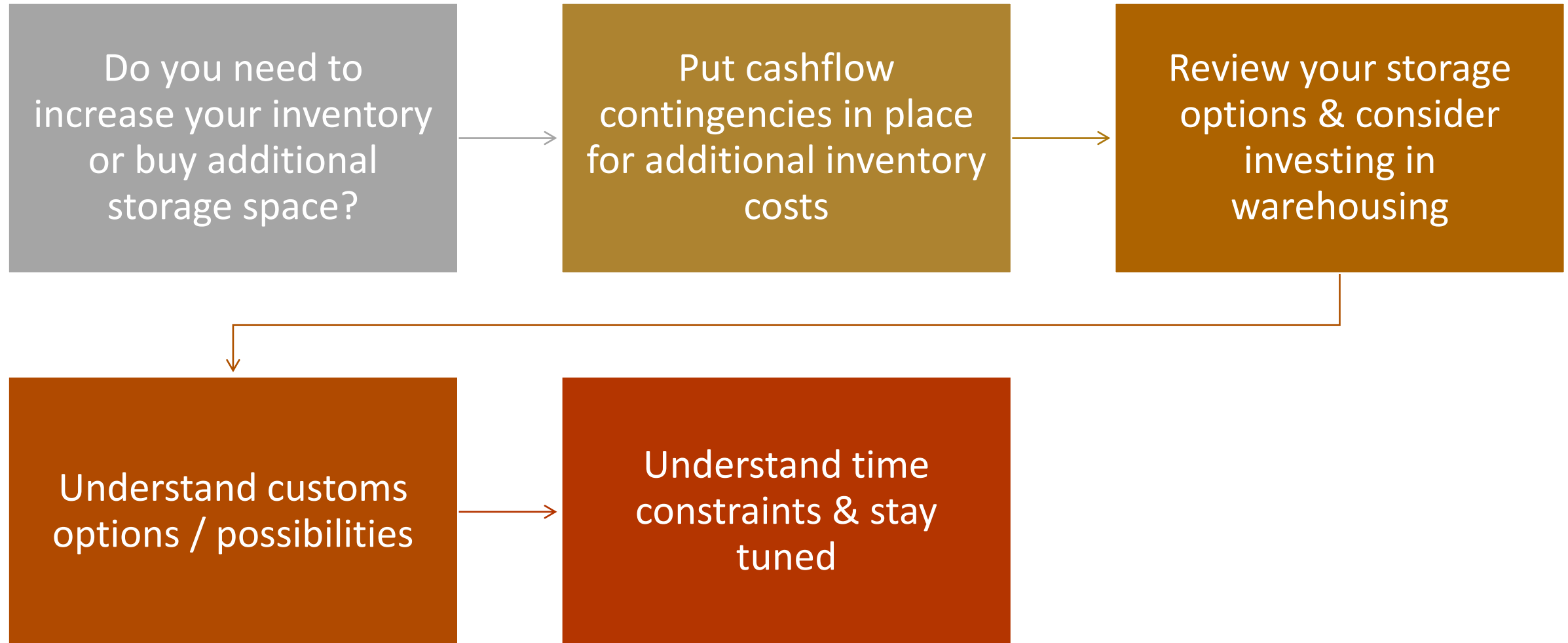
Regulation

- Rules applying to 3rd country entities in your sector?
- Are new documents needed? (health certificate, certificate of compliance...)?
- Border controls & possible restrictions?

Tax & Cashflow

- Assess cashflow & financial impact of MFN tariffs, new VAT rules, Rules of origin...
- Factor in any costs related to regulatory compliance (inspections, certificates)
- Consider applying for a deferment account

Managing potential Border delays



Managing your EU workers



Review & Assess

- % of UK workforce from EU-27
- Agency workers?
- Non-UK residents?

Understand & Communicate

- Follow official UK Government guidance
- Register for updates:
<https://bit.ly/2oYnvhz>

Take action

- Review training & recruitment needs
- Consider options to retain existing workforce & attract new talents
- Make use of apprenticeships

Stay involved with FTA



INFLUENCE

- British Shippers Council
- FTA Freight Councils
- Customs Working Group
- European Road Freight Operators network

INFORMATION

- Monthly Brexit webinars
- Weekly Brexit Digest
- European Transport Manager seminars:
 - 4 Sep: Liverpool
 - 11 Sep: Midlands
 - 13 Sep: Dartford

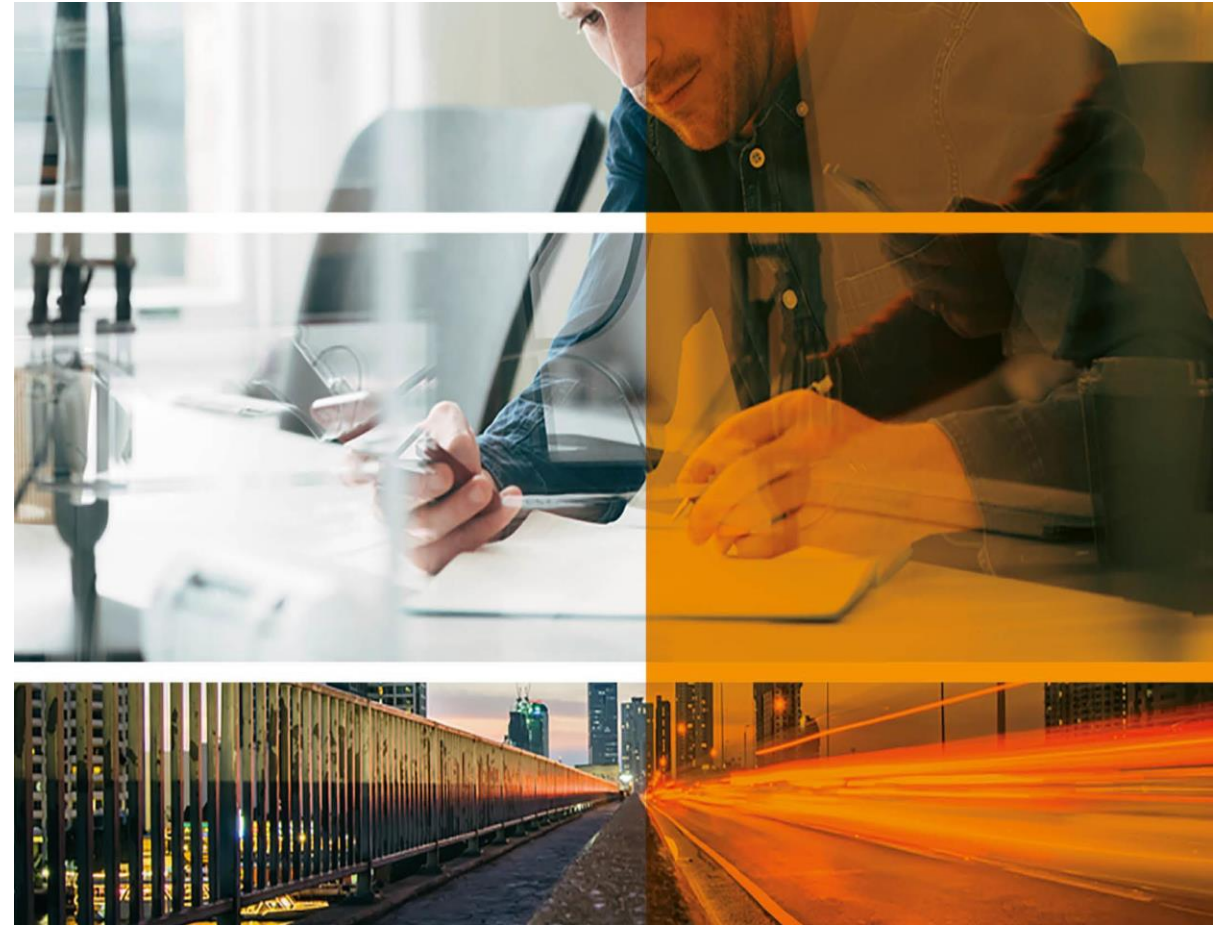
EU Customs classification service



- FTA Consultancy service offered with Customs Support
- Classifications of goods under UCC code and tariff
- Support for BIT
- Master Data set-up
- Filing data with Customs Authorities



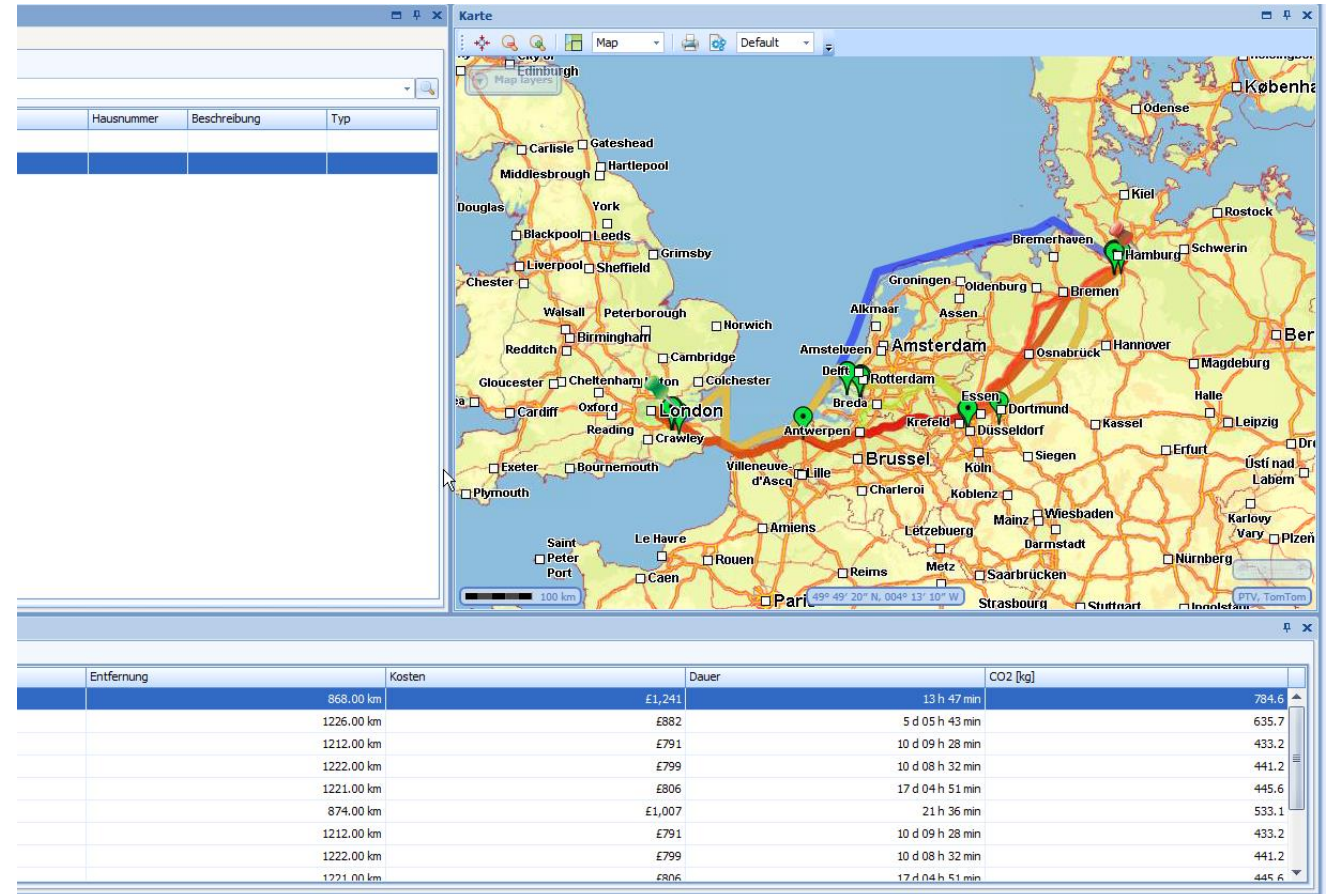
CUSTOMS
SUPPORT



Routing & Scheduling service



- FTA Consultancy service offered with PTV
- Model alternative routes and modes to reach Continental and Irish destinations
- Ferry and short sea crossings
- Multi-modal capability, including road, rail, barge and air



European & Global networks



Providing FTA services to Irish-based fleet operators.
The voice of responsible logistics in Ireland



Leading the campaign to normalise the container shipping industry and modernise practices in air cargo.
The voice of the customer in ocean and air markets



Offering representation, information and networking to pan-European shippers and logistics providers
The voice of pan-European supply chains in Brussels