



The implications of Brexit on import and export

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Update on the state of play of negotiations



1

• Withdrawal arrangements: most pressing matters for an orderly withdrawal (citizens, financial settlement, Ireland) – not finalised

2

• Transitional measures: limited in time – talks completed, contingent on withdrawal agreement ratification

3

• Framework for the future UK/EU relationship: preparatory discussions – ongoing (early stage, no draft available yet)

4

• Comprehensive free trade agreement with the EU: concluded post Brexit

What scenario should you plan for?



No deal

- Changes on 29/03/19 23:00
- Full customs & border controls
- Full trade formalities
- Tariffs
- Possible transport restrictions

Hard Brexit

- Changes on 01/01/21
- Full customs & reduced regulatory controls
- Limited trade facilitation measures
- Transport?

Soft Brexit

- Limited changes on 01/01/21 or later
- Reduced or no border checks & formalities
- Maximum level of trade facilitation
- Full transport access

Implications of Brexit for borders

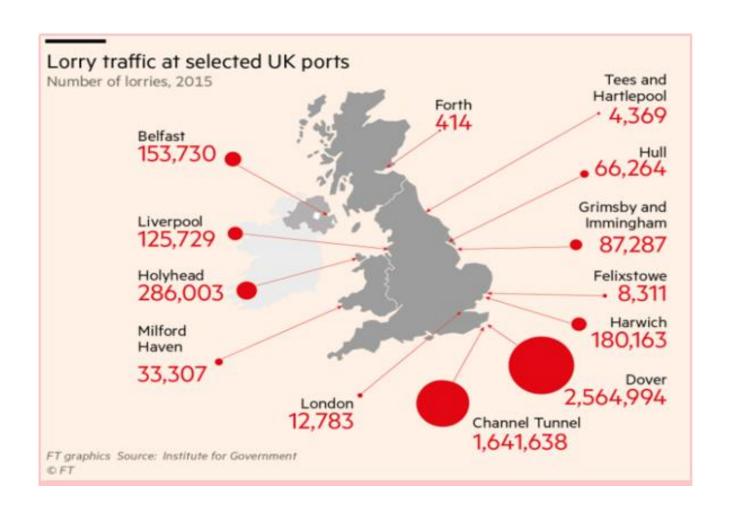


- Controls at the border = delayed deliveries & longer lead times
- Extra 2 min / truck = 15 miles of queues
- Lack of space at major nodes on BOTH sides
- Millions additional customs declarations
- Hundreds of new customs officials needed
- Restrictions in access points for fresh produce →BIPs
- Big challenge for SMEs



Lorry traffic at UK ports



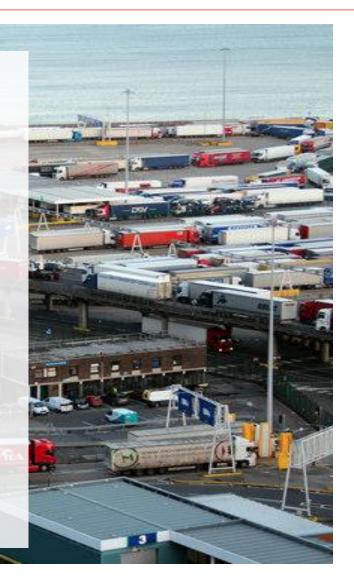


Dover & Channel Tunnel represent 4x as much road freight entering the rest of the UK, than the other ports above combined.

No trade without transport



- Market access: key challenge for aviation, ro-ro and rail
- No 'free market' in international haulage
- ECMT permits system: less than 5% of the needs
- Mutual recognition of drivers' qualifications & licenses?





EU/UK road Phaulage agreement Bi-lateral
Spagreements
Onew +
revived)

Unilateral end of the measures + ECMT

Brexit: what to do when?





- Level of exposure (direct & indirect)
- Impact on your customers & logistics partners
- Opportunities

Assess

Train & Plan

- Contingency plans
- Review your options
- Understand your role / responsibility
- Train, recruit & outsource

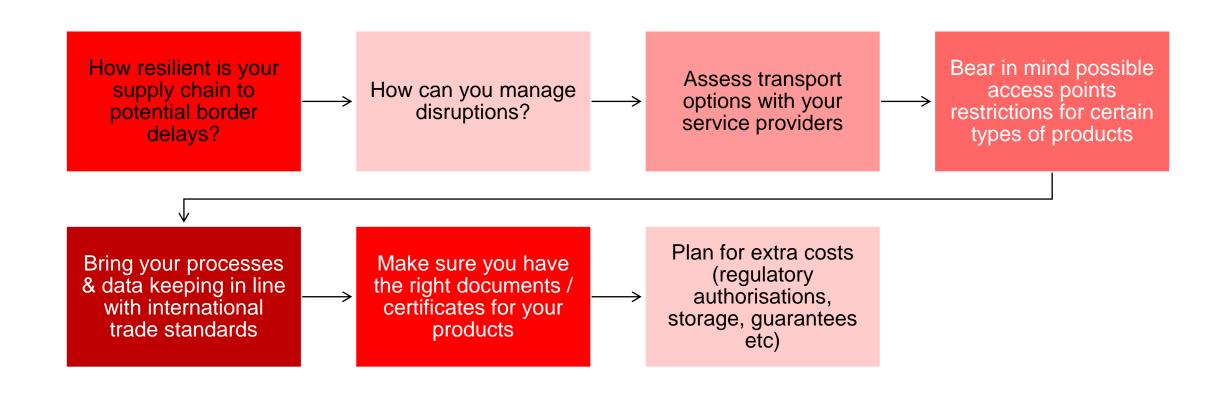


- Choose your preferred path
- Inform your staff & partners
- Implement changes (IT, real estate, logistics, HR, etc...)

Implement

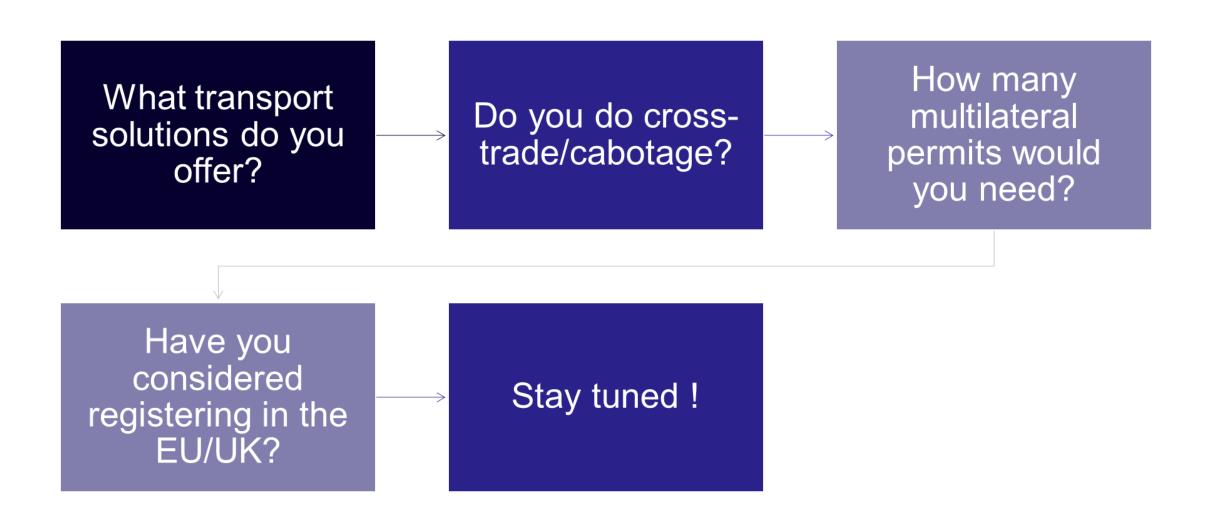
Actions for retailers & manufacturers





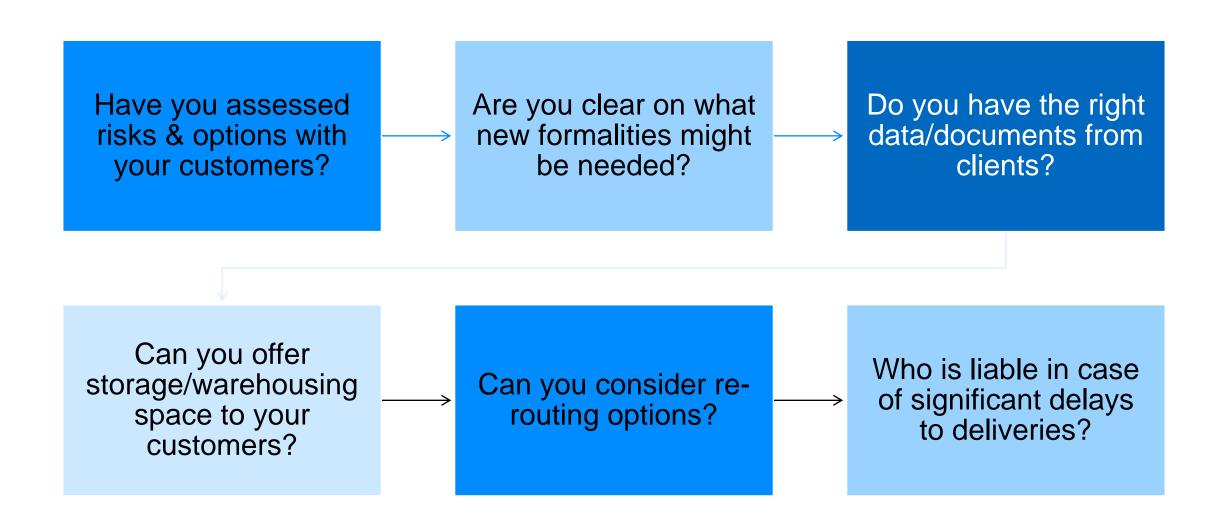
Actions for logistics providers – transport solutions





Actions for logistics providers – border delays management





Actions for logistics providers – your drivers





Have they obtained their CPC in the UK?

Do my drivers understand that local & AETR rules apply?

Border delays: at what point does it become unsustainable?

Looking at the future



Various models for the future relationship

VS.

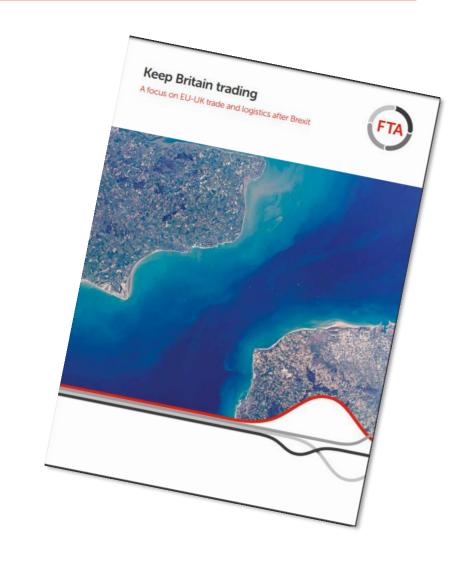
Government's red lines

Non-EU country	Status
Norway	Within the European Economic Area: almost full access to the single market, but implements EU rules & contributes to the EU budget
Switzerland	Bilateral deals with the EU, but implements many EU rules & contributes to EU funding programmes
Turkey	Outside the EEA but in a customs union with the EU since 1995, implements EU industrial standards
Canada	Bilateral trade deal with the EU (CETA)

FTA's 'Keep Britain Trading' agenda



- 1. Transition and implementation period
- 2. Customs
- 3. Borders, other types of checks and trade facilitation
- 4. Road transport market access arrangements
- 5. Driver licences and qualifications
- 6. Type approval for new vehicles
- 7. Access for other modes of transport air, rail
- 8. Skills





For more information:

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