## Careers that deliver

Opportunities in logistics

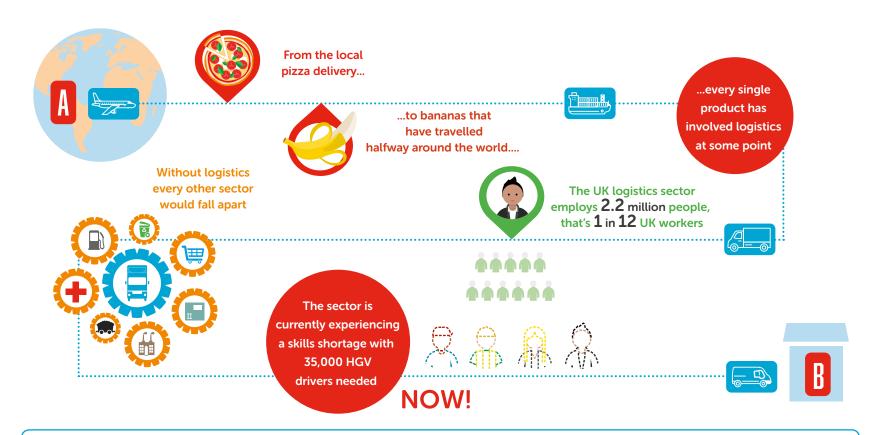




# What is logistics?



Logistics is quite simply the movement of goods from  $\frac{A}{2}$  to  $\frac{B}{2}$ 



#### **About FTA**

Freight Transport Association (FTA) is one of the UK's largest trade associations and represents the transport interests of companies moving goods by road, rail, sea and air. FTA has been supporting the interests of the transport industry since 1889 and has over 15,600 members who operate more than 200,000 lorries – almost half the UK fleet. In addition, our members deliver over 90 per cent of freight moved by rail; and 70 per cent of UK visible exports by sea and air.

# **Career route to logistics**



The career prospects within logistics are extraordinarily diverse, from drivers, mechanics and transport managers to accountancy, HR and IT. This guide helps you understand how to become a driver, an engineer or a transport manager.

Those are just three career paths available within logistics, but there are many more to choose from. As technology changes it is vital that the logistics sector attracts people with the skills it needs to meet the transport challenges of tomorrow.

So think beyond the obvious roles. Would you like to be involved in developing low carbon strategies to transport high volumes of goods around the world? Or work in procurement buying fuel efficient vehicle fleets?

Whatever your skills and interests, in logistics there is a job suited for everyone.

## **Be a Driver**



So you want to become an HGV driver but have no idea where to start! If you want to gain some experience in a logistics environment, training to become a forklift driver is a great place to start.



#### What do I need?

- Minimum age: 16 (18 in ports)
- Complete an approved forklift training course
- If operating a forklift on a public road then you will need a driving licence
- Good physical coordination
- Ability to assess weights and judge distances

#### What does the job involve?

- Loading and unloading of goods onto lorries and aircraft
- Moving goods on pallets around the warehouse
- Stacking goods following stock control instructions
- Undertaking daily equipment checks

#### Hours of work

Normally between 37 and 42 hours per week.

Salary: £15-17,000.

#### Route into the job

Many companies will provide the training so research your local area and see what warehouses are near you and contact the companies' HR departments.

Visit your local Jobcentre Plus for advice.

Many companies will offer apprenticeships.

For further information on apprenticeships go to page 13.

Once you have some warehouse experience you can take this knowledge out on the road. If you enjoy driving and like being out and about then this is the ideal job for you.

#### What do I need?

- Driving licence and a good driving record
- Good driving skills and road safety awareness
- Good customer service skills
- Reasonable level of fitness
- Good eyesight
- Ability to work alone

#### What does the job involve?

- Collecting goods from the depot
- Loading the vehicle in the order that matches the deliveries
- Planning the route
- Unloading and delivering goods
- Getting signatures for delivery (normally on a hand-held device)
- Recording mileage and fuel bought
- Returning undelivered goods back to the depot

#### Hours of work

Can vary but normally between 36 to 48 hours per week. Most home deliveries will take in weekends and evenings.

Salary: £17,000-£26,000.

#### Route into the job

Apply direct to companies that you know are in your area, visit Jobcentre Plus or look into an apprenticeship.



Have you ever wondered what it is like to drive a Heavy Goods Vehicle? With modern technology HGVs are much easier to drive than you would think. The new vehicles are automatic, have intelligent cruise control, automatic braking and are cleaner than ever before.



#### What do I need?

This depends on the size of vehicle you choose to drive

- Minimum age: 18
- A full driving licence and a good driver record
- Good eyesight
- Excellent driving skills
- Ability to work alone and concentrate for long periods
- Pass a medical as part of the HGV test
- Category C licence (rigid vehicles over 3.5 tonnes) is the entry level for an HGV driver
- Category C+E (articulated vehicles over 3.5 tonnes) are the biggest vehicles on the road
- Driver Certificate of Professional Competence (Driver CPC)

#### What does the job involve?

- Supervising or helping to load and unload goods
- Making sure loads are secure
- Planning and keeping records of routes

- Checking traffic reports and changing routes if necessary
- Maintaining the vehicle while on the road
- Recording hours of work and breaks taken
- Completing delivery paperwork
- Completing periodic training

#### Hours of work

Driving hours are limited to 56 hours per week with a maximum of 90 over a fortnight. Average hours are 42 per week, dependent on the type of work. This can involve night shifts, weekend work and you may also stay away in your vehicle.

Salary: £22,000-£40,000 (up to £50,000 for specialist tanker drivers).

#### Route into the job

The best way to gain your licence is on the job so seek out an apprenticeship.

You can also self fund your licence and find work via an agency to gain experience, or approach companies direct.

### Where can I go from here?

Your experience being out on the road will give you a good grounding to further your career, managing a team of drivers or becoming a transport manager.





Leonie John NAMF:

**Apprentice HGV Driver** POSITION:

**CM Downton Ltd** COMPANY:

> AGE: 22

Leonie had always wanted to drive a lorry. "I always dreamed of driving lorries right from the beginning when I passed my car driving test", she said, "It was always my goal to become a professional lorry driver." However, after leaving school Leonie studied to become a hairdresser. Once qualified and working in the role she still dreamed of lorries but had no idea how to become an HGV driver.

Her dad told her about Downton's apprenticeship programme and suddenly there was light at the end of the tunnel. Since joining Downton Leonie has gained her HGV licence and is being mentored within the role. What does Leonie like best about her job? "Driving, meeting new people and going to different places day by day. It's nice knowing you've delivered something that's going to appear in the shops for people to buy." What do her friends think about her choice of career? "They are surprised to start with. But they say, if it's something you want to do, then go for it!"

For all those thinking this isn't a job for a young woman then think again. Leonie says, "I would encourage all females into the industry, put aside whatever is stopping them and to fulfil their dreams."

# **Be an Engineer**



If you are more interested in how a vehicle works than driving it then why not think about a career as an HGV technician? Unlike cars and vans, HGVs require regular safety inspections, not just the yearly MOT.



#### What do I need?

- Attention to detail
- Ability to work without supervision
- Excellent practical skills
- Ability to write technical reports

#### What does the job involve?

- Finding faults
- Carrying out repairs and replacing damaged parts
- Working out the estimated time for jobs
- Carrying out regular services and safety inspections
- Maintaining repair and service records

#### Hours of work

Average 40 hours per week including some weekends.

**Salary:** £15,000–£25,000 dependent on experience.

#### Route into the job

The best way to become a technician is to complete an apprenticeship, spending time at college and working in the workshop environment.

### Where can I go from here?

By working as a technician in the workshop environment, you will gain great experience to progress your career if you so desire. There is a variety of routes you can take, from technician to workshop manager or engineering manager, or out of the workshop altogether and into transport management.



Jack Franklin

**Apprentice HGV Technician** POSITION:

FTA in partnership with Gist COMPANY:

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Jack, unlike his friends, was never that interested in going to university. Why get into debt when you can earn money whilst learning? However, the school he attended never discussed the option of apprenticeships. Luckily Jack's dad and brother both had been plumbing apprentices and so he knew that this was the route he wanted to take. Jack's interest lay in vehicle mechanics and he started out working on light vehicles. He soon decided that HGVs were for him and started to look for an apprenticeship in this field.

So why choose HGVs? Jack explained, "There are more qualifications you can gain working on HGVs and the work is more interesting, always different. You can go from servicing to repairs and the repairs offer a variety of work."

What does Jack like most about the job? "I love the banter," he said, "The people I work with and the vast amounts of tea." On a slightly more serious note, there is also a broad range of career opportunities to choose from. Once Jack has qualified, he will go on to become an FTA Area Engineer. But for those wanting to explore other options you could become a workshop manager, engineering manager or even a transport manager.

Jack's managers are just as impressed with Jack as he is with them. Richard Bucksey, Engineering Manager at the Gist site said, "Jack is flying." And he should know, he used to be a helicopter engineer!

# Be a Transport Manager



If you prefer to be based in one place but still want an interesting career within logistics being a transport manager will give you plenty of variety.

#### What do I need?

- Ability to work with a team
- Strong organisational skills
- Excellent communication skills
- Ability to work under pressure
- Good geographical knowledge
- Transport Manager Certificate in Professional Competence (TM CPC)

#### What does the job involve?

- Ensuring drivers comply with drivers' hours rules
- Planning routes and scheduling delivery times taking into account drivers' hours rules, roadworks and road restrictions
- Ensuring vehicles are maintained properly and defects repaired

- Maintaining vehicle inspection records
- Coordinating staff training
- Working with customers and managing contracts

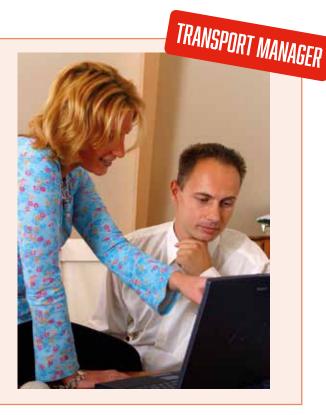
#### Hours of work

38+ hours including some weekends.

**Salary:** £23,000–£40,000 dependent on experience and qualifications.

#### Route to the job

You will need to gain experience within the logistics environment. Starting in the warehouse and traffic office will give you a good base knowledge. Apprenticeships are available from level 2 to work towards the TM CPC.



### Where can I go from here?

Technical Director...Transport Director... Managing Director...CEO!





**Bradley Hunt** 

**Trainee Transport Operator** POSITION:

**Maritime Transport** COMPANY:

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Brad dreams of running his own transport company one day he has become the UK's youngest ever person to pass the Transport Manager CPC. He first came to FTA's attention at The Skills Show in 2015 where he impressed the team with his industry knowledge.

At FTA's Skills Summit, Brad spoke in front of hundreds of delegates. "There's opportunities in logistics that people don't see and it's not an industry that's going to disappear anytime soon."

Brad's passion caught the notice of John Williams, Managing Director of Maritime Transport Ltd. He made contact with Brad and offered him a role with Maritime once he had finished school.

Now working as a trainee transport operator, Brad said, "There's a variety of aspects to my job. My main role is to plan our vehicles so they are where they need to be to meet our customers' needs."

Brad has big career plans: "I'd like to be the youngest HGV driver in the country and also become a Chartered Member of the Institute of Logistics and Transport. I see myself in 10 or 15 years' time as a transport manager and I'd like to reach director level before I retire."

### **Become a CEO**





NAME: Steve Granite FCMA FCILT

POSITION: Chief Executive

COMPANY: Abbey Logistics



Steve left school at 16 and went to work for a haulage business as a trainee accountant. After qualifying as an accountant, Steve is now the CEO of Abbey Logistics employing over 600 people.

What does Steve love about his job? "I love logistics because no day is the same and I get to meet new people and visit different places. Without logistics everyday life would come to a grinding halt – we make sure it doesn't."

"The industry is very rewarding financially and offers huge satisfaction to know that you've played a part in making things happen."

Steve shows that in logistics your career has no limits.

# **Become an Apprentice**



An apprenticeship is a minimum of 12 months training whilst working. You will learn the key skills for the job whilst being paid a minimum of £3.40 per hour. There are many companies offering apprenticeships, so either contact a local business directly that you would like to work for or go through a training company such as The Real Apprenticeship Company, or Mantra Training. Alternatively you can contact your local college.

If you are training to become an HGV driver, you will complete your Driver CPC course, Category C licence and then Category C+E as part of the training and by the end of your apprenticeship you will be a fully qualified HGV driver and able to drive all vehicles except tankers. If you would like to progress your career and become a tanker driver then you will require further dangerous goods training.

If you are training to become an engineer, you will start at level 2 and work through to level 4.

For the transport office the options are supply chain operator level 2 with further levels being developed.

## **Become a Graduate**



With the diverse careers available there are many levels you can start your career within logistics and a growing number of university degrees available and being developed. When searching look for logistics or supply chain degrees.

Many larger organisations offer graduate programmes that help candidates gain experience and will have you working in various departments to give you a greater knowledge of logistics.

To help secure work once your degree is completed then perhaps consider a summer internship. It is a great way of gaining on the job experience and deciding whether it is the right role for you but, most importantly, you are far more likely to be offered a permanent position once you have finished your degree if you have already worked for the company.

# Think logistics



Think Logistics is an award winning project supported by logistics employers and professional bodies. It uses the Career Ready programme of masterclasses, mentoring, workplace visits and internships.

The Think Logistics workshops are delivered in schools and colleges by industry professionals and improve young people's understanding of the logistics industry and the careers available to them.

They are delivered in a highly interactive way with young people working in groups supported by logistics industry facilitators.

The feedback from young people is very positive as attending the workshop has been fun and has opened new career pathways they were previously unaware of.

If you are a school or college interested in a workshop then please go to the website for further details – www.think-logistics.co.uk

### **Become a Reservist**



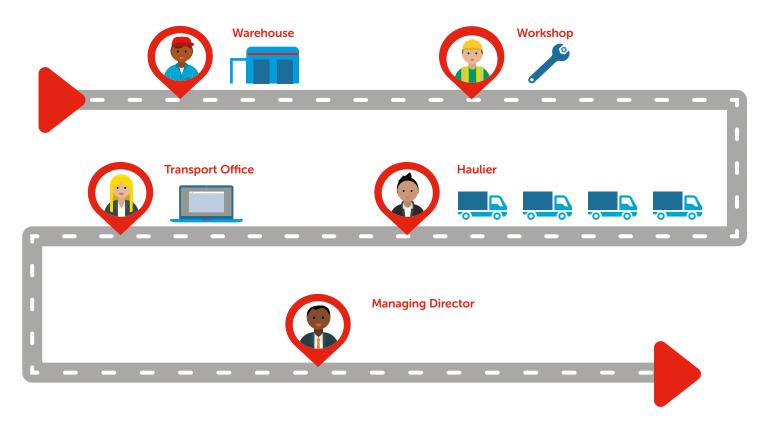
A great way to gain a whole new perspective on logistics would be to train with the armed forces. You can get your HGV licence whilst gaining life experiences.

The average person spends 15 days a year surfing the web in their spare time. You can join the armed forces and get to do something different with your time – most roles ask for 27 days a year. You will get to learn new skills, make friends and get paid too.

For more information www.army.mod.uk/reservist

# Roadmap to success





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