

# LOGISTICS AWARDS 2021

WINNERS' SUPPLEMENT



LOGISTICS UK

Autumn **2021** 

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**LOGISTICS UK** 









## Lögistics LOGISTICS AWARDS 2021

Winners' supplement | Autumn 2021

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**LOGISTICS UK** 

Fuel Card

**LOGISTICS UK** 

**Recovery Service** 





Willis Towers Watson In 1911



**David Wells** Chief Executive, Logistics UK

### Welcome

It gives me great pleasure to welcome you to the fifth Logistics Awards, our yearly opportunity to recognise and reward leadership and celebrate excellence in our essential industry.

The perfect storm of Brexit, COVID-19 and widespread skills shortages have once again shone an unforgiving spotlight on the many challenges currently facing logistics. Yet I am delighted to report that despite this most challenging set of circumstances, our sector has proved that its reputation for adaptability and resilience is richly deserved.

This is our chance to celebrate the success stories of our vital industry, all of which serve to illustrate how logistics underpins and facilitates trade, manufacturing, and commerce in the UK. By rewarding and recognising excellence in this way, we can challenge others to raise their game and improve standards for the wider sector.

A huge thank you to all our sponsors, as well as those of you who entered the awards. We were delighted with both the quantity and quality of the entries this year. Your unswerving commitment to maintaining the fast, efficient and safe trade in goods - often in the most difficult of circumstances - is an inspiration to us all.

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\*Calls may be recorded for training purposes



## Nicola Foley

## Assistant General Manager, Wincanton

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As contract manager at Wincanton for Roper Rhodes Nikki Foley has led a transformational partnership that has delivered exceptional results since its inception three years ago. She has built an all-female leadership team with a can-do and caring attitude. As a result, the clear vision the customer had for a delivery experience that matches the quality of their brand has been turned into a reality.

Her joined-up approach inspires teamwork across the operation for the bathroom retailer and has led to dramatic improvements in customer service, operational costs and driver retention rates since it introduced the dedicated home delivery service in May 2019.

### **JUDGES' COMMENT**

"Nikki has achieved an 88% Net Promoter Score, a master's degree to keep rising and an enviable reputation with customers."

From left: Jan Trevalyan, DDC FPO; Nicola Foley, Assistant General Manager, Wincanton; HRH The Princess Royal; David Wells, Chief Executive, Logistics UK.





Over the past two years Foley has led the team to achieve 99% on-time, in-full deliveries; an 88 Net Promoter Score; a 47% reduction in damage to goods during transport; a 77% fall in packaging costs and a 9.1% cost of resource reduction. Driver retention across the nationwide operation averages 87.24%.

William Steele, Operations Director at Roper Rhodes, reports that Foley and her team must be credited for the seamless way in which Wincanton has embedded its transport team into its warehouse operations. As a result, Roper Rhodes has been highly effective in achieving its objectives and delivering for its customers.

As one of an all-female team at Wincanton's Roper Rhodes contract, Foley is an active advocate for diversity and inclusion. She regularly mentors colleagues and recently starred in a promotional video designed to raise the profile of career opportunities for women in logistics.

Tracey Clifford, Wincanton Account Director, said "As a supply chain leader, Nikki radiates passion and positivity which inspires other females". She adds that Foley is known within Wincanton as a champion for diversity and inclusion, imprinting this culture with everyone she engages with.

Foley started at Wincanton as a Business Analyst and guickly progressed to Operations Manager for five contracts at its shared-user London Hub. She left the business to return to the South-West for family reasons, but within six months was asked to return to Wincanton to manage the Roper Rhodes operations.

During this time, she has shown great self-determination by completing a Masters in Logistics, Materials and Supply Chain Management which Wincanton has supported via the Apprentice Levy.

Roper Rhodes is a customer Foley could put her stamp on and make her own, and two years later she has led transformational change, delivered exceptional results and will move on to the next stage of her career by extending the partnership further.

★ www.wincanton.co.uk



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## **Radwell International**

Radwell International is an ISO-certified award-winning global supplier of industrial automation parts and repair services. It stocks and sells new and surplus industrial automation, MRO, pneumatic, motion, electronic, hydraulic, HVAC and electrical control equipment for plant and facility maintenance machinery. It also repairs and supplies machinery parts including sensors, drives, scanners and motors to businesses with any form of automation. The company's 58,000 sq.ft. UK facility houses a multilingual sales team which works with its engineers and shipping department to serve more than 55,000 customers in 179 countries.

### **JUDGES' COMMENT**

'Radwell has built an efficient international logistics operation which serves a wide-ranging product offering and underpins its growing international market."

David Wells, Chief Executive, Logistics UK (pictured right) presents the award to representatives of Radwell International.



Turnover has grown every year since its UK branch opened in 2011 and export sales have increased to 82% of overall turnover. The business grew by 7% in 2020 despite COVID and customer uncertainty over Brexit. In the first quarter of 2021, its turnover increased by 17.4% on the previous year.

It has obtained a Delivered Duty Paid (DDP) number to reassure its EU customers that duties, taxes and fees are paid, and has recruited a Customs Compliance Officer to ensure it complies with government import and export regulations.

Its global leadership teams continually measure export sales using intranet-based management reports providing revenue by branch, countries showing decline, opportunities in emerging markets and growth by division. This proactive approach and real-time data allows it to react quickly and pivot where necessary to changing demands within the markets it serves. Several of its export markets have seen exceptional growth, most notably Luxembourg (10,028%) and Switzerland (1,039%).

Identified as an essential business, it remained open throughout the pandemic to support manufacturers and food processors, ensuring automation equipment ran 24/7. It used its global buying power to source PPE for customers and donated to charities and care homes. It designed and manufactured award-winning PPE products to help reduce hand to surface contact and the spread of the virus. These innovative products are sold globally with sales reaching over 97,187 units.

Its sales and production teams speak 12 languages to ensure there is no barrier to communicating with customers. Marketing collateral is translated internally by its language speakers to ensure accuracy.

Its e-commerce strategy includes Google shopping feeds and eBay shops in six countries and it is an early adopter of new platforms, including Mercateo, FluidPowerNet, BearingNet and Automa.Net.

In January 2021, it partnered with an equity investment firm to fund projects and acquisitions to help grow Radwell's branch network, resources and capabilities.

★ www.radwell.co.uk



## **Clipper Logistics**

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#### LOGISTICS UK

**Fuel Card** 

Clipper Logistics plc is one of Europe's leading retail logistics providers. With 55 sites across Europe, 30 years' experience and more than 10,000 employees, the business enjoys an unrivalled reputation for ensuring its customers deliver on their promises. It serves retailers selling fashion, alcohol and other high-value goods in the UK and Europe, providing end-to-end logistics solutions designed to take the cost, risk and complexity out of its customers' retail supply chains.

#### **JUDGES' COMMENT**

"To build a dedicated supply chain solution of this size in so little time is impressive. To do so during a pandemic is doubly impressive!"

Jamie Macdougall, Inside Sales Manager, Logistics UK Fuelcard, (pictured right) presents the award to a representative of Clipper Logistics.



In March 2020, Clipper joined forces with the NHS Supply Chain Department (SCCL) to provide support to frontline staff during the pandemic. The brief was to develop a dedicated supply chain solution that would solely distribute much-needed PPE (personal protection equipment) products nationwide.

Within 24 hours, Clipper created a space at its Daventry Distribution Centre (DC) in order to handle first receipts, with a total of 80 staff on site. A fleet of 63 vehicles was mobilised in order to ensure stock was delivered nationwide, and on the fourth day of operations a state-of-the-art Warehouse Management System (WMS) was ready and in place - a process that normally takes anywhere between three to six months.

Clipper developed an online portal in partnership with eBay for community health and care services to order PPE, supplied by the NHS via Clipper and dispatched by Royal Mail.

Over 55,000 social care providers and GP practices are now supported with the supply of PPE to NHS England, 100% managed via the dedicated NHS PPE supply chain. The network now spans over four million square feet of warehousing space and more than 900 staff. The operation has shipped over 10.5 billion items to support the NHS frontline through daily delivery services.

The dedicated PPE supply chain solution addressed the significant increase in demand for PPE products to NHS

As part of Clipper's operation to control, store and deliver PPE for the Department of Health and Social Care (DHSC), it was asked to lead the design and implementation of a brand new 500k-square-foot site in Daventry as part of a strategic space and distribution solution for SCCL.

Following a six-month implementation programme, the site went live in June 2021. The dedicated warehouse has become the core dispatch point for PPE into NHS England. This has enabled the NHS to continue providing acute care that was halted owing to the lack of PPE.

★ www. clippergroup.co.uk



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## **Clipper Logistics**

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#### **JUDGES' COMMENT**

"Many companies in our industry responded to the UK Government's call for help to meet the varied challenges of COVID-19. The speed and scale of this company's achievements were second to none."

Peter Squire, UK Managing Director, Brigade Electronics (pictured right), presents the award to representatives of Clipper Logistics.



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The dedicated PPE supply chain solution addressed the significant increase in demand for PPE products to NHS Trusts nationwide. The dedicated warehouse set up at Clipper's Daventry DC became the core dispatch point for PPE into

Clipper worked with SCCL to agree support strategies to meet the multiple challenges that PPE shortages and sudden increased in-bound requirements provided. This was an unprecedented time for collaboration. Colleagues were transferred across facilities within the Clipper network to offer support and short-term flexible additional storage was implemented with 'go lives' happening every few weeks.

Clipper demonstrated its ability matched by agility ethos, supporting NHS front line workers, whilst protecting the welfare of colleagues.

★ www.clippergroup.co.uk



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## PD Ports

One of the UK's major ports groups, PD Ports operates at 12 locations across the country, connecting its customers and their cargo with key global markets. Employing more than 1,300 people, it owns and operates well-connected ports along the east coast of the UK; unlocking key markets in the North, South, Midlands and Scotland and providing access to the hub ports of Europe and further afield. Its trusted international partners stretch its reach far beyond the UK, allowing services to be delivered throughout Europe and the rest of the world.

### **IUDGES' COMMENT**

"The last 10 years has seen the company bring over £1 billion of private investment to Teesside and it is hoped that the next five years will see a further £1 billion of investment."

Robert Jervis, Event Director, Multimodal (pictured centre) presents the award to representatives of PD Ports.



As a key piece of national infrastructure, PD Ports plays a critical role facilitating the nation's trade. Throughout the challenges of the COVID-19 pandemic, it has continued to run Teesport - the UK's fifth largest port - keeping vital supply chains moving, and supporting the communities in which it operates.

In March, PD Ports welcomed the Prime Minister, Boris Johnson, and Chancellor, Rishi Sunak, to Teesport as the region celebrated its successful freeport bid. As the Statutory Harbour Authority for the River Tees, PD Ports worked tirelessly to support the freeport bid, consulting with 100+ businesses to develop plans to maximise the benefits a freeport can bring, potentially creating up to 32,000 new jobs.

The freeport builds on PD Ports' proven track record of attracting over £1 billion of private investment to Teesside in the last 10 years and forms part of its vision to make the River Tees the UK's most successful port region by 2050. Other developments will see PD Ports help deliver a further £1 billion of investment within the next five years. To accommodate rising demand for international trade it will be kickstarting the development of the Northern Gateway Container Terminal. This project will enable Teesport to handle new deep-liner services and larger container ships, with the potential to increase capacity to over 1.5 million containers, creating hundreds of jobs and securing thousands more in the supply chain. Running the UK's only port to handle more exports than imports, PD Ports was proud to achieve significant growth across key sectors over the past 12 months.

PD Ports remains actively focussed on adopting new systems and technology that will enable it to reduce its environmental impact whilst maintaining exceptional customer service. It aims to continue driving the Green Industrial Revolution in the Tees Valley as it works towards its own goal of reaching carbon neutrality across its Tees-based operations by 2027.

★ www.pdports.co.uk



## Hermes UK

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Hermes is the UK's leading consumer delivery specialist handling more than 245 million parcels each year. Hermes provides a range of flexible and affordable delivery options to home, work, neighbour, safe place or ParcelShop that are convenient for the consumer and fit within their increasingly busy lifestyles.

Within the UK, Hermes operates a network of over 10,000 couriers and over 4,500 ParcelShops. Hermes works with a wide range of leading high street, catalogue and online retailers in the UK including Next Directory, ASOS, Tesco, John Lewis, Debenhams and Arcadia Group.

#### **JUDGES' COMMENT**

"Hermes has put together a practical plan that offers environmental benefits today and opportunities to build upon these in the future."

Representatives of Hermes UK celebrating with their award.



Recognising the impact of its supply chain on the environment, sustainability is at the forefront of Hermes's operating model. To improve environmental performance, the company added more CNG (Compressed Natural Gas) vehicles to its fleet in 2020, taking the total to 90 CNG tractor units. It is also trialling a 12-tonne CNG vehicle – an industry first - and operates a fleet of fully electric vans within London's Low Emission Zone. Hermes' targets are ambitious: the company plans to achieve year-on-year reductions in CO2 at parcel level by 5% and to be carbon neutral within its infrastructure by 2030.

The rapid expansion of vehicles using alternative fuels has significantly reduced the company's CO2 emissions. In 2020, its alternative fuels fleet achieved a reduction in CO2 emissions of 8,410,742kg versus a comparable diesel fleet. The use of telematics has also reduced CO2 emissions by an estimated 4,806,073kg.

For trunking, Hermes uses a CNG-powered fleet as an alternative to diesel. The business placed the largest ever initial order of CNG tractor units in the UK, making it first to market in the parcel delivery sector. It currently has 90 tractor units and is expanding this by a further 70 this year - around 50% of the company's core hub tractor fleet.

The company's Gemini site operates with 100% electric vehicles to service final-mile deliveries in central London. Its 32-van fleet delivers an average 6,500 parcels per day, rising to 11,000 daily during peak. In its ParcelShop network, it has committed to upgrading its fleet, and has just placed an order for 168 zero-emission electric vehicles - around 50% of the fleet.

In terms of its buildings, Hermes' 270,000 square foot Rugby Hub incorporates transparent roof sections for natural daylight, LED lighting and rainwater harvesting.

Meanwhile, for its forthcoming ISO 14001-accredited hub at Barnsley, Hermes is planning to include CNG fuel on site, and solar panels to help achieve its aim of 40% renewable electricity.

★ www.hermesworld.com/en



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## **Menzies Distribution**

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### LOGISTICS UK

**Recovery Service** 

Menzies Distribution serves the retail and e-commerce. newstrade, parcels, healthcare, travel and tourism sectors. It drives 135,000 miles every day, delivers around 1.4 billion units every year and has a national reach that spans the hearts of major cities to the most remote communities in the UK and Ireland. As a result, it offers a range of logistical services to a broad range of customers.

It is a technology reliant business which is committed to sustainability, and aims to be a pioneer in driving the sustainable transport agenda.

**Highly Commended** 

J Murphy and Sons

#### **JUDGES' COMMENT**

During the pandemic working practices were overhauled overnight, for the safety of this company's staff, customers and community. At the same time, it has focussed on delivering sustainable operations."

Representatives of Menzies Distribution celebrating with their award.



In 2020, as the government prepared for the NHS to be overrun with patients requiring urgent healthcare, supply chain logistics became the backbone of the nation, distributing essential medical supplies, parcels and consumables to keep the country moving.

As it navigated these uncertain times, Menzies Distribution was proud to play its part supporting its customers and community. Committed to delivering support and driving change for its employees, workplace and wider community, Menzies was led by its CSR (Corporate Social Responsibility) committee. Throughout the year the company supports a number of sponsored activities to help raise funds for its seven charity partners: Beatson Cancer Care, The Mater Foundation, Air Ambulance Kent, Surrey and Sussex (AAKSS), Wooden Spoon, The Jo Cox Foundation, Mental Health UK and Transaid.

Menzies' employees went above and beyond, playing a vital role in the supply chain and ensuring business continuity for its customers, by supporting the NHS, its charity partners and local communities every day.

During the pandemic, working from home or shutting down was out of the question for Menzies. So, it overhauled its ways of working overnight, for the safety of its staff, customers and community. This enabled it to deliver critical PPE and life-saving medical supplies to NHS Scotland services across the country, and join forces with the leading players in the UK's parcel industry to manage the nationwide collection and delivery of COVID-19 testing kits direct to laboratories.

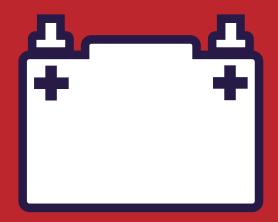
During the pandemic Menzies Distribution delivered 237,000 test kits to laboratories and more than 10 million items of vital PPE supplies to GPs, hospitals, care homes and dental practices in one week alone. It also managed 15 months of peak volumes in parcel deliveries – serving local businesses and communities and supporting retailers to ensure the availability of essential goods.

Finally, it complied with industry standard 'We're good to go' to support the reopening of its travel and tourism customers.

★ www.menziesdistribution.com

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## Mercedes-Benz Trucks UK

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The Mercedes-Benz brand is a synonym for first-class product and service quality, cost-effectiveness, reliability, and sustainability, as summed up by the slogan "Trucks you can trust." Be it for long-haul, construction site, or distribution transporation, the Mercedes-Benz brand offers the right solution for the light-duty, medium-duty and heavy-duty truck segments. Again and again, the pioneering spirit at Mercedes-Benz Trucks has generated groundbreaking innovations - from efficient drivers to automated driving to active and passive safety systems.

### JUDGES' COMMENT

"Mercedes-Benz' focus on decarbonisation and its innovative use of advanced driving technology is to be commended."

Geoff Lippitt, Chief Commercial Officer, PD Ports (pictured right) presents the award to a representative of Mercedes-Benz Trucks UK.



Packed with technology and innovations like ABA5, MirrorCam, Multimedia Cockpit and ADA2, the Mercedes-Benz Actros is one of the most innovative trucks on sale today. Its features result in greater safety for all road users, lower fuel bills for operators, and improved comfort for drivers. The Actros will soon be available as an electric truck - production of the eActros began this autumn.

MirrorCam replaces conventional mirrors with exterior cameras and screens inside the cabin. This technology results in significantly better visibility for both the driver and other road users. It also has an aerodynamic advantage, resulting in a fuel improvement of 1.3%.

Active Brake Assist 5 is an emergency braking system which can apply 100% braking should it detect a pedestrian in front of the vehicle. This safety system is years ahead of both legal requirements and rival trucks.

The Actros is also available with Active Drive Assist, which takes control of both longitudinal (acceleration and braking) and lateral (steering) inputs on long, monotonous motorway driving. The driver must keep their hands lightly on the wheel, and be ready to intervene at a moment's notice. If the driver is unresponsive, the vehicle can bring itself to a safe stop within its lane and apply both the hazard warning lights, plus unlock the doors to allow access to the emergency services. Finally, Mercedes-Benz is set to revolutionise the trucking industry with the eActros and eActros LongHaul. The eActros had its World Premiere in June 2021, having been in customer trials for the previous two years. It will be available to order with 420kWh battery capacity providing a range of 250 miles. The noise level of this truck will be just 60dB, making zero-emission night-time deliveries possible. In 2024, Mercedes-Benz Trucks will start series production of the battery-electric eActros LongHaul - a 40-tonne articulated truck with 500km range.

★ www.mercedes-benz-trucks.com



## CharterSync

Founded by two airline pilots with a passion for aviation, CharterSync was born from the simple idea of connecting urgent charter requests from freight forwarders directly to aircraft operators with an intelligent platform that provides greater speed and transparency to a complicated market. CharterSync aims to deliver the correct balance of innovative technology and industry knowledge to expedite urgent cargo charters.

### **JUDGES' COMMENT**

"The advantages gained in terms of pricing transparency, speed and access to documentation by all freight forwarders using this newly developed digital air cargo platform have been truly astonishing."

David Wells, CEO, Logistics UK (pictured right) presents the award to representatives of CharterSync.



CharterSync offers freight forwarders and airlines a new and better way of working. Its proven, digital air cargo platform sets new standards in booking speed, operational process and transparency, reducing costs, driving efficiencies and transforming the way that freight forwarders and airlines work. Combining innovative tracking technology with sophisticated performance algorithms, it can identify, locate and calculate suitable aircraft for immediate air cargo charter flights in a matter of minutes. A seamless, end-to-end system with all information instantly accessible and in one place.

Freight forwarders can choose from a range of fully transparent price options from different operators and once booked, can track their air shipment in real-time, with all correspondence, booking information and administration instantly available via a personalised dashboard.

CharterSync has become a trusted partner to several of the world's leading freight forwarding and logistics companies, facilitating multiple, time-critical cargo deliveries for customers from sectors including automotive, pharmaceutical, aerospace, livestock, oil and gas, entertainment and e-commerce. To date, CharterSync has focused on meeting customer demand for the European air cargo market, but already this is extending to global air charters.

CharterSync's mission is to provide the most innovative, efficient and empowering booking and management platform possible. Operating both a dedicated iphone and android app, as well as its web-based application, the patent pending technology is offering forwarders charter solutions in under three minutes, compared to the industry standard of 25-30 minutes. The platform achieved upwards of 150 confirmed charters per month during the final quarter of 2020.

Furthermore, the month of November 2020 resulted in an increase in confirmed charters of more than 800% when compared to a year earlier. There was also a substantial increase in flights performed on aircraft with a max payload of 20 tonnes and above, demonstrating the platform's capability to handle large and more complex operations.

★ www.chartersync.com



## Gemini Corporation N.V.

Since its inception in 1989, Gemini Corporation N.V. has earned a reputation around the world for adding value to the raw material business. Through its quality control systems, strict adherence to environmental regulations and consistent procedures it strives to keep up the information flow to its customers.

The company has had its head office at Gemini House in Belgium for over 30 years, where more than 32 professionals are employed in its raw material operations. Gemini has affiliated companies and infrastructure worldwide including China, India, Vietnam, UAE, Pakistan, UK, Canada, Argentina, Mexico, Turkey, Slovenia, Poland, Portugal, Spain and USA.

**Highly Commended** 

**Clipper Logistics** 

### **JUDGES' COMMENT**

"Inspiring in an extreme environment - changing the lives of others."

Mark Griffin, CEO, ITT Hub (pictured right) accepts the Diversity Champion of the Year award on behalf of Gemini Corporation N.V.



Gemini Corporation N.V. Belgium started a subsidiary in India under the name 'Gemcorp Recycling & Technologies Private Limited' as a social project to facilitate efficient plastic scrap collection, sorting and recycling. Under this project, it installed free baling machines to local collectors in the Mumbai metropolitan area, enabling them to collect, store and transport more scrap plastic more efficiently.

When recyclers started facing issues selling the higher volume of recycled material generated, the Gemcorp Project started buying it and selling to the end producers and brands. Recycled material volumes generated became high in the Mumbai area, so rather than transport the materials long distance, the company installed its own grinding and granulating extruder to meet the capacity requirements.

Brands and end producers wanted to ensure that the working conditions of the waste reclaimers and collectors were safe and hygienic. The project ensured there was clean drinking water, no child labour and brought collectors into the mainstream by opening bank accounts and providing government IDs for them, as well as providing educational resources for their children.

The sustainable impacts created by the project are facilitating the collection and recycling of more than 80,000 tonnes of plastic waste over three years, building up to 45,000 tonnes in a year.

This has changed the lives of around 2,000 families involved in plastic waste collection and segregation, reducing child labour and providing proper safety, sanitation and medical facilities for an underprivileged section of society.

The Gemcorp Project has helped establish a circular economy, which can be easily replicated and shared in other countries around the world. For every 1kg of plastics that are recycled, it is estimated that greenhouse gas emissions are reduced by 1kg of CO<sub>2</sub>.

The rationale behind the Gemcorp Project was to eliminate inefficient logistics and poor quality control in the circular economy. Gemini aims to improve the lives of reclaimers by providing them with a regular income and social security whilst taking care of their families.

★ www. geminicorp.be



## **Noatum Logistics**

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Noatum Logistics is a leading supply chain management company with global coverage, specialising in freight management, international supply chain management, contract logistics, project logistics, e-solutions, and customs and clearance.

An innovative logistics provider, it offers specific, integrated, complex and value-added solutions for its clients' supply chains, while maintaining long-term relationships built on trust and confidence.

Its team of more than 1,600 experienced professionals aims to put its motto of 'Excellence in Logistics Services' into practice by providing high-quality services to their customers.

### JUDGES' COMMENT

"The winner is asked to demonstrate industry leadership and excellence. Noatum has ticked both boxes in a retail market which can prove challenging for the best of logistics operators."

Nick Smith, Fund Manager, AIPUT (pictured second from right) presents the award to representatives of Noatum Logistics.



In 2019, GANT tasked Noatum Logistics (NL) with integrating its supply chain from origin, to include e-commerce fulfilment, returns management, customer service and store replenishment with options for CO2 emissions control.

Noatum offered five new solutions which have allowed GANT to manage its vendors and supply chain in the most challenging of times and enhance the effectiveness of its e-commerce operation, in the channel's most critical time.

Noatum's e-commerce customer services solution has reduced GANT's resource and overheads, while driving customer service levels to 96%.

Noatum's courier management solutions has cut parcel costs by 15% across the board, while the enhanced returns process has cut cost, improved customer satisfaction and accelerated the time to re-stock items for sale by up to a week.

Noatum's supply chain platform 'PowerView' provides GANT users with global inventory visibility and control at Purchase Order (PO) and SKU level, managing vendors and product flows, with exception alerts for operational non-conformities.

The GANT retail logistics centre in Hemel Hempstead has been configured by Noatum for digital processing of orders and e-fulfilment and pre-retail processing to ensure that garments always arrive in pristine condition.

Customer service insights have also transformed the returns process from an expensive courier solution, which excluded many outlying regions, to a simple, more economical nationwide alternative which flexes to meet customers' preferences.

The Noatum Logistics N-CAP Carbon Control Programme is integrated into PowerView to model, monitor and select the most beneficial offsetting initiatives, with granularity down to PO level.

Complying fully with the ISO14067 environment standard and working to the Carbon Footprint Standard, the N-CAP modelling tools calculate the carbon footprint to and from any global point, by any mode, or modes. This means Noatum can adapt supply chains to reduce costs and carbon emissions, including modal shifts, reducing distances and better utilisation of transport assets.

★ www.noatumlogistics.com



## **Maritime Transport Ltd**

Maritime Transport Ltd is one of the largest and fastestgrowing independent transport operators in the UK, providing end-to-end logistical solutions to the country's best-known brands. Since its formation in 2001, it has expanded to offer complete coverage, and now operates in container transport, curtain-sided distribution, intermodal transport, warehousing, off-dock laden and empty storage, container repairs, freight management, and truck sales.

It currently uses 2,000 state-of-the-art vehicles to serve its customers from more than 40 UK depots.

#### **JUDGES' COMMENT**

"Maritime Transport Ltd wins this award owing to the impressive delivery of its strategy to create a broadbased rail business and its investment in the required infrastructure."

David Wells, CEO, Logistics UK (pictured right) presents the award to representatives of Maritime Transport Ltd.



Maritime Transport Ltd has operated rail terminals for 10 years and since the inception of Maritime Transport Ltd Intermodal in April 2019, has grown to operate five intermodal terminals and 26 dedicated daily rail services with contracted space on a further 14.

Moving over 4,000 containers per week, the company accounts for approximately 15% of all intermodal rail freight, acting as the conduit for a long list of the UK's largest retailers and manufacturers.

Additional trains are planned for the coming years and at least 12 more will be added in the next year. This is driving investment in rolling stock, terminal equipment and driver recruitment/training. Two of its new trains were scheduled to launch late this year: the first is a deep-sea train from Felixstowe to add capacity where needed; the second is a non-port domestic intermodal service, removing circa 3.5 million road miles per annum. While the non-port market is by far the biggest user of road freight it has the smallest modal shift. Maritime Transport Ltd's aim is to leverage the fact that it has all three elements required in trains, terminals, and trucks to convert this opportunity.

November 2021 saw the conclusion of 18 months of development at its Trafford Park Euroterminal, where £15 million has been spent on civil works and machine upgrades. These improvements will enable the terminal to handle double the freight it could previously.

Just 18 months after opening, Maritime Transport Ltd's East Midlands Gateway terminal is already handling five round trip trains per day and is close to land capacity. It has already started planning the second phase of the terminal - an initial sub phase will unlock land to allow for two to three more round trip trains per day and the secondary sub phase will allow a total of at least 12 round train trips per day.

Furthermore, Maritime Transport Ltd has a well-formed pipeline for four more intermodal terminals in strategic locations that will be delivered over the next 18-36 months. Maritime Transport Ltd has achieved unrivalled success in the intermodal sector in a very short period of time, and aims to continue to challenge industry norms and accelerate

★ www.Maritime Transport Ltdtransport.com



## Stagefreight Ltd

Sponsored by

Willis Towers Watson In 1911

Stagefreight Ltd is an event transport firm that has worked with theatre, music, TV and corporate event clients since 1986. With more than 30 years' experience in event transportation, with particular expertise in music, theatre and exhibition transport, its experienced team help its customers through every step of their event planning.

#### **JUDGES' COMMENT**

"Stagefreight wins the Road Operator Award for its ability to reinvent its business in the face of the threats of both COVID-19 and Brexit in short order. We were impressed by the ability of the team to push out into new areas whilst retaining the organisation's positive ethos and can-do attitude."

Stewart Osmond, Haulage & Logistics Director, Willis Towers Watson (pictured right), presents the award to representatives of Stagefreight Ltd.



As an 'event only' transport company, Stagefreight and all its employees have diversified, re-trained and grown from a point where most event companies faced closure into a stronger, more resilient, diversified and secure transport company. Eighteen months into a global pandemic, Stagefreight is truly leading the way.

Formed in 1986, and now owned by Chris Adgie and Ian Uttley, the company has retained its eco-friendly ethos and dynamic new fleet, and is now expanding again.

It has invested over £2 million in growing its fleet, having recently taken receipt of four new trucks, and has another 20 on order. Its trailer fleet has grown too, with five new curtainsiders, eight new fridge trailers and a further 20 trailers on order.

As it shifted its focus to general haulage, it has not had the easiest of times. The drivers and office staff have both had to undergo retraining. The use of electronic proof of delivery systems has proven to be a real asset.

From having no experience of the general haulage industry 18 months ago, it has evolved and is now making its mark in the sector.

In July, Stagefreight opened a subsidiary called SFL International, whose only focus is on refrigerated transport, moving food and pharmaceuticals around the UK and Europe. This subsidiary company runs under the same Stagefreight ethos, principals and guidance.

While the company has certainly pushed its boundaries, the can-do attitude of all staff and drivers has shone through brightly, and the company is convinced that the solid base it has built bodes well for all its clients for the future.

★ www.stagefreight.com



## Alliance Healthcare UK/Alloga UK

Sponsored by



Alliance Healthcare (AH) is the leading wholesaler of healthcare products in the UK, serving over 17,000 pharmacies, doctors, hospitals and healthcentres from its network twice daily.

AH offers a broad range of healthcare solutions from the beginning to the end of the business cycle. It can support healthcare businesses at every stage of the value chain, from clinical trials during product development and launch to patient support, marketing, and the healthcare supply chain.

Alloga UK, part of AH, stores and distributes over half of all branded prescription medicines and a third of all generic medicines in the UK.

**Highly Commended** 

**Fresh Pastures** 

#### **JUDGES' COMMENT**

"What really caught our eye was the broad range of support and expertise demonstrated by Alliance across all areas of the life sciences sector. Their collaboration with partners and competitors was a key part of their success – a fantastic response to a national crisis."

Geoff Taylor, Managing Director, AEB (International) Ltd (pictured right) presents the award to representatives of Alliance Healthcare and Alloga UK.



The onset of COVID necessitated quick thinking and quick action to ensure the safe supply of medicines to the NHS and UK patients.

AH was the only pharmaceutical wholesaler in the UK to maintain a twice-daily delivery (Mon-Fri) throughout the pandemic. While its volume of parcels increased by 1.6 million practically overnight in March and April 2020, its service levels were maintained and for a time, one in three medications within the NHS were delivered by AH.

AH was also responsible for the mobilisation and set-up of nine Nightingale hospitals. This included account set-up, supply and distribution. A dedicated delivery was mobilised within days by both AH and Alloga UK.

Its trailer loads for ventilator ancillary support increased by around 85% during the emergency period. During the first three months nearly 3,000 pallets of ventilator support materials were picked, packed and delivered.

AH offered extended additional support for 120 hospitals to enable wholesale supply during key Easter bank holiday dates.

To support demand, six additional dual temperature vehicle Hospital Delivery Fleet routes were set up to supply 28 hospitals.

In March and April 2020, dynamic route changes were deployed to ensure service was maintained. Due to pharmacies having to change hours, there were 456 changes to routes during this time.

AH also launched an urgent and immediate recruitment campaign to ensure warehouses were staffed. It engaged with its recruitment partner and hosted an online drive across social media and jobs platforms, attracting over 6,000 applicants and filling more than 150 vacancies.

AH and Alloga UK partnered with NHS England to deliver COVID vaccinations across England, delivering an outstanding 25,934,782 doses to date. The companies are rightly proud of the work and effort that all of its team members have put in throughout the pandemic.

★ www. alliance-healthcare.co.uk



## Leigh Pomlett

### President of Logistics UK

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### **LOGISTICS UK**

Leigh Pomlett has enjoyed a 40-year career in the logistics industry, mainly in international operations.

After graduating from Liverpool University in 1980, he joined the National Freight Consortium as a Management Trainee.

He later worked as Operations Director for the BRS, then the largest transport company in the UK. This company became the basis of Exel Logistics and after specialising in

From left: Phil Roe, Chief Operating Officer and Strategy Director, DHL Supply Chain; Leigh Pomlett, President, Logistics UK; David Wells, Chief Executive, Logistics UK



the automotive sector within the UK and then Europe, he took the role of President globally for Exel for its US-based

Pomlett was later appointed CEO for Exel Logistics, mainland Europe. During this time he was specifically responsible for the integration and leadership of a major acquisition across Europe and the Middle East.

DHL then acquired Exel Logistics, and Pomlett became the CEO for the newly combined business of 52,000 people across the whole of Europe.

Moving to CEVA in September 2009 as Executive Vice President for UK & Ireland, Pomlett was subsequently appointed to the Executive Board as President, Northern Europe in November 2010, a role that was expanded to President, Europe in 2013. Joining the Board of Logistics UK in 2015, Pomlett became President in 2016. He has spent time with government ministers in this role and has appeared at Select Committees at the House of Lord and House of Commons.

During his time as President of Logistics UK, Pomlett has grappled with the challenges of Brexit, acute labour shortages and the COVID-19 pandemic.

"I've been in this industry for over 30 years and most of the time there's been business as usual ups and downs," he said, "but the seismic shocks that have hit us over the last two or three years give you a feeling of where the world's going to be in the future. So, we're going to have to get used to seismic shocks rather than just business as usual."

On decarbonisation, he said it would present the sector with a whole new array of challenges and underlined the importance of collaboration, both within the sector and with government.

"If we collaborate, we have a chance of achieving net zero by 2050. If we don't collaborate, we have no chance," Pomlett said, "This is a profound challenge that's going to overtake both COVID and Brexit."

Leigh Pomlett will be succeeded as Logistics UK President in April 2022 by Phil Roe, Chief Operating Officer and Strategy Director, DHL Supply Chain.



# A brand new, face-to-face, free to attend event for senior business leaders in logistics.

Logistics has faced challenges from both COVID and Brexit over the past 2 years, so join us as we review how this has impacted businesses, how they have adapted, whether it has changed their attitudes to risk and what learnings can be made.

Moving into the present and looking forward, we will review the preparedness of logistics for the route to net zero, its resilience in the face of a skills shortage, how new technologies could hold the key to improved resilience and what financial help is available to enable logistics to meet these challenges.

### 30 March 2022 America Square Conference Centre, London\*

\*Date and venue subject to change.